Regional Industry Focus

Plantation companies

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DBS Group Research . Equity

12 Apr 2018

Better exports chip away inventory

- Malaysia's CPO stockpile hit 5-month low on strong exports – on track to meet our full-year estimate
- This is despite output growing double digits m-o-m
- · Export uptrend will continue in April-May
- Retain BUY on Astra Agro (AALI), Lonsum (LSIP), Bumitama (BAL), First Resources (FR), Wilmar (WIL) and TSH Resources (TSH)

Malaysia's crude palm oil (CPO) inventory hit 5-months low – on track to meet our forecast. Inventory hit a 5-months low of 2.3m MT (+50% y-o-y, -6% m-o-m), on track to meet our full-year forecast, on stronger-than-expected exports as earlier purchases ahead of Ramadan kept stockpile in check despite the stronger-than-expected output in the month. We are expecting inventory to drop further to 2.1m MT in April, on the back of an export uptrend and mild CPO output.

India leads strong export volume. The strong export trend ahead of Ramadan has emerged earlier this time – we believe higher CPO affordability also led to a 14% m-o-m growth in exports. CPO exports reached 1.57m MT (-5% y-o-y), led by India and China with export volume growth of 395k MT (+26% y-o-y, +130%m-o-m) and 134.3k MT (+27% m-o-m, +30% y-o-y) respectively. On the other hand, exports to EU countries dropped by 46% m-o-m to 133k MT (-1% y-o-y), in the wake of elevated palm oil purchases in the previous month.

Output surged 17% m-o-m. Output grew by 17% m-o-m to 1.58m MT (+8% y-o-y), ahead of our expectations due to stronger-than-expected yields across the region (Peninsular Malaysia and Sabah/Sarawak). We expect output to inch down to 1.45m MT (-6% y-o-y, -8% q-o-q) in April 2018.

Stockpile level improvement to support CPO prices. While the stockpile level was in line with our estimate, we believe CPO prices will track our average CPO price assumption of RM2,620 per MT. China's 25% import tariff on US soybean oil could provide short-term benefits to CPO prices, especially if CPO is required to fill any potential volume gap left by soybean oil in the first three months of the implementation of such a tariff. However, we do not see any structural changes in China's palm oil consumption trend. We also keep our BUY ratings for AALI, LSIP, BAL, FR, WIL and TSH.

JCI: 6,360.93

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STOCKS

			12-mth			
	Price	Mkt Cap	Target	Performa	nce (%)	
-	Rp	US\$m	Price Rp	3 mth	12 mth	Rating
Indonesia (Rp)						
Astra Agro Lestari	13,675	1,913	17,700	0.4	(6.2)	BUY
London Sumatra	1,375	682	1,780	(3.2)	(1.8)	BUY
Singapore (S\$)						
Bumitama Agri	0.72	950	0.94	(5.3)	(8.9)	BUY
First Resources	1.68	2,033	2.18	(10.6)	(12.3)	BUY
Golden Agri Resources	0.35	3,356	0.39	(10.4)	(6.8)	NOT RATED
Indofood Agri Resources	0.34	357	0.36	(18.3)	(33.7)	HOLD
Wilmar International	3.18	15,366	3.65	(0.6)	(9.7)	BUY
Malaysia (RM)						
IOI Corporation	4.75	7,705	4.70	1.9	3.5	HOLD
Sime Darby	2.81	4,933	2.60	4.1	31.9	HOLD
Genting Plantations	10.08	2,090	10.45	(5.1)	(11.4)	HOLD
KL Kepong	25.48	7,004	24.75	1.4	4.2	HOLD
TSH Resources	1.38	492	2.05	N.A	N.A	BUY
Felda Global Ventures	1.84	1,733	1.85	(9.8)	(9.4)	HOLD

Source: DBSVI, Bloomberg Finance L.P. Closing price as of 11 Apr 2018

Key assumptions

	15	16	17	18F	19F	20F	21F
CPO price (RM/MT FOB P.Gudang)	2,168	2,652	2,760	2,620	2,600	2,630	2,640
CPO price (US\$/MTFOB P.Gudang)	560	640	645	616	608	616	618
Soybean price (US\$/MTFOB Chicago) Soybean oil price (US\$/MTFOB Chicago)	346 667	360 696	352 753	340 727	340 727	345 737	351 750
STR20 price (US \$/ MT)	1,337	1,392	1,497	1,516	1,555	1,595	1,638
Sugar price (US\$/MT)	300	400	400	400	400	400	398

Source: DBSVI



Regional peers' comparison

	Est. land bank	18F own mat.	18F own planted	_	hare orice	Mar	ket cap	plar	justed ntation EV		sted 18F planted	•	sted 18F 'mature	CY P	ER, x		Div. d, %	gro (inc	PS owth :. BA is), %	gea	Net ring, %	FY EBITI		16- 19F own FFB vol CAGR	16- 19F EPS CAGR	Rec	12-mor targe price	et	Basis
	(ha.)	(ha.)	(ha.)	10 - A	pr- 2018		(m)		(m)	(own)	(own)	17F	18F	17F	18F	17F	18F	17F	18F	17F	18F	%	%				
Indonesia																													
Astra Agro L.	n/a	220,184	236,311	Rp	13,775	US\$	1,927	US\$	2,304	US\$	9,749	US\$	10,463	13.2	12.4	3.9	3.5	0	6	20	5	7.2	6.3	5.5	6.2	В	Rp 17,7	700	DCF
London Sum.*	215,917	87,144	96,232	Rp	1,390	US\$	689	US\$	590	US\$	6,128	US\$	6,768	12.4	11.2	3.2	3.3	29	11	NC	NC	8.3	6.8	6.5	13.2	В	Rp 1,7	780	DCF
Simple avg						US\$	2,616			US\$	7,939	US\$	8,616	12.8	11.8							7.8	6.5						
Malaysia																													
Felda Global V.	355,864	289,248	338,161	RM	1.73	US\$	1,630	US\$	3,274	US\$	9,683	US\$	11,320	43.9	24.5	1.2	2.9	357	79	64	70	8.1	10.2	6.8	116.5	Н	RM 1	.85	DCF
Genting Plant.	150,912	109,968	148,552	RM	10.18	US\$	2,112	US\$	2,318	US\$	15,607	US\$	21,083	24.2	22.1	2.1	2.6	-1	9	32	32	16.0	14.8	13.6	1.5	Н	RM 10	.45	SOP
IOI Corp**	220,593	150,585	178,537	RM	4.69	US\$	7,612	US\$	6,578	US\$	36,842	US\$	43,681	14.9	14.4	1.7	2.0	17	342	75	10	17.1	16.8	2.5	12.1	Н	RM 4	.70	DCF
KL Kepong	245,905	186,831	212,968	RM	25.58	US\$	7,037	US\$	5,903	US\$	27,719	US\$	31,596	26.2	23.3	2.0	2.0	-37	15	19	17	14.1	13.9	6.5	(8.7)	Н	RM 24	.75	DCF
SD Plant.	647,373	495,816	602,732	RM	5.52	US\$	9,697	US\$	10,960	US\$	18,184	US\$	22,105	13.5	22.4	1.9	2.4	263	-42	47	41	13.9	13.7	2.7	10.3	Н	RM 5	.40	SOP
TSH Res.	82,841	32,186	45,012	RM	1.38	US\$	492	US\$	703	US\$	15,620	US\$	21,845	16.7	13.3	1.4	1.5	92	25	77	69	12.8	11.3	13.8	38.6	В	RM 2	.05	DCF
Simple avg						US\$	28,580			US\$	20,609	US\$	25,272	23.3	20.0							13.7	13.4						
Singapore																													
Bumitama A.	191,561	110,210	133,788	S\$	0.73	US\$	966	US\$	1,425	US\$	10,653	US\$	12,932	10.2	10.3	0.8	2.8	19	-1	53	41	7.8	7.7	11.6	7.6	В	S\$ 0	.94	DCF
First Resources	312,488	164,586	186,369	S\$	1.69	US\$	2,034	US\$	2,379	US\$	12,765	US\$	14,454	13.8	11.5	1.1	2.1	10	20	21	7	7.9	6.9	11.4	13.1	В	S\$ 2	.18	DCF
Golden Agri R.	558,000	382,451	385,997	S\$	0.35	US\$	3,339	US\$	5,805	US\$	15,038	US\$	15,178	19.0	17.1	1.5	4.0	-61	11	58	55	8.0	7.5	4.9	(20.6)	NR	S\$ 0	1.39	DCF
Indofood Agri*	541,224	210,518	248,453	S\$	0.33	US\$	345	US\$	683	US\$	2,750	US\$	3,246	9.8	9.5	0.0	0.0	-12	4	35	34	7.0	7.3	5.0	(2.5)	Н	S\$ 0	.36	DCF
Wilmar Int'l	573,401	211,580	244,935	S\$	3.15	US\$	15,193	US\$	1,489	US\$	6,081	US\$	7,040	11.8	11.8	1.9	3.0	25	0	90	78	13.4	11.2	1.7	10.1	В	S\$ 3	.65	DCF
Simple avg	ahar and at	har crans				US\$	21,878			US\$	10,301	US\$	11,452	12.9	12.0							8.8	8.1						

Source: Companies, DBSVI estimates, Bloomberg Finance L.P.



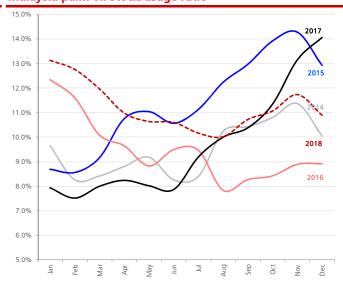
^{*} Including rubber and other crops ** Excluding effective stake in associates land bank

Malaysia palm oil production

2,100,000 2.000.000 1,900,000 2015 1,800,000 2017 1,700,000 1,600,000 1,500,000 1,400,000 1,300,000 1,200,000 1,100,000 1,000,000

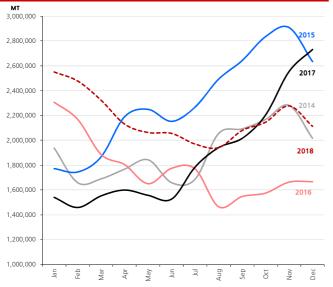
Source: MPOB, DBSVI

Malaysia palm oil stock/usage ratio



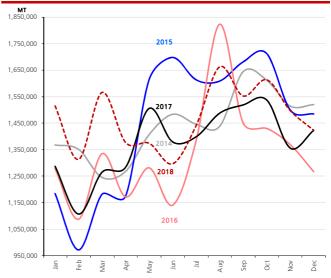
Source: MPOB, DBSVI

Malaysia palm oil ending stock



Source: MPOB, DBSVI

Malaysia palm oil exports



Source: MPOB, DBSVI

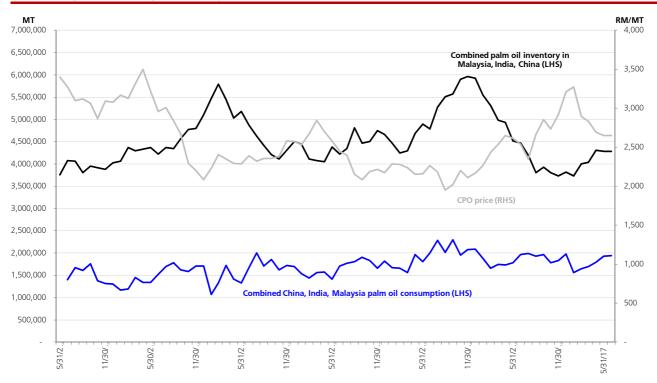


Top 10 Malaysian palm oil exports by destination

					Chg. m-		Chg. y-	JAN - MAR	JAN - MAR	
COUNTRY	JAN	FEB	MAR	% Chg.	o-m	% Chg.	о-у	2018	2017	% Chg.
				m-o-m	(MT)	у-о-у	(MT)	2010	2017	у-о-у
INDIA	201,547	313,784	394,947	26%	81,163	130%	223,483	910,278	444,379	105%
EU	187,199	246,804	132,964	-46%	(113,840)	-1%	(1,640)	566,966	425,655	33%
CHINA	156,787	104,962	134,303	28%	29,341	30%	30,741	396,052	374,089	6%
PAKISTAN	101,273	67,697	115,914	71%	48,217	112%	61,303	284,883	151,304	88%
TURKEY	90,198	18,528	57,592	211%	39,064	-23%	(16,953)	166,318	174,171	-5%
PHILIPPINES	57,857	34,150	66,808	96%	32,658	23%	12,664	158,815	167,443	-5%
SINGAPORE	55,237	39,941	37,171	-7%	(2,770)	16%	5,007	132,349	92,340	43%
U.S.A	48,385	40,837	42,369	4%	1,532	-2%	(865)	131,591	115,346	14%
JAPAN	56,998	35,443	23,020	-35%	(12,423)	-29%	(9,216)	115,461	108,782	6%
TANZANIA	8,262	33,554	61,153	82%	27,599	464%	50,316	102,969	37,135	177%

Source: MPOB, DBSVI

Combined palm oil stockpile in Malaysia, China and India



Source: SEA of India, MPOB, cofeed.com, DBSVI estimates

DBSVI, DBS Bank recommendations are based an Absolute Total Return* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

BUY (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

FULLY VALUED (negative total return i.e. > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable catalysts within this time frame)

Share price appreciation + dividends

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