# Singapore Company Guide Yangzijiang Shipbuilding

Version 21 | Bloomberg: YZJSGD SP | Reuters: YAZG.SI

#### Refer to important disclosures at the end of this report

### DBS Group Research . Equity

### BUY

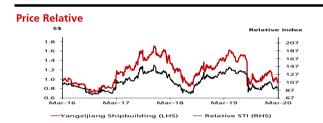
Last Traded Price ( 5 Mar 2020): S\$0.86 (STI : 3,018.27) Price Target 12-mth: S\$1.50 (74% upside)

#### Analyst

Pei Hwa HO +65 6682 3714 peihwa@dbs.com

### What's New

- Potential 2+6 mega containership contract worth up to US\$880m could be in the bag
- Yard activity level has risen substantially this week, led by government's push to resume economic activities
- Share buyback should lend support to share price; CEO's recent acquisition of shares a vote confidence
- Overly penalised for macro concerns; trading 18% below cash; BUY for 74% upside to our S\$1.50 TP



#### **Forecasts and Valuation** FY Dec (RMBm) 2018A 2019A 2020F 2021F Revenue 23,238 23,597 20,133 22,405 EBITDA 4,391 4,602 3,864 4,137 3,515 4,160 Pre-tax Profit 3 910 4 186 Net Profit 3,070 3,105 2,640 3,206 Net Pft (Pre Ex.) 3,070 3,105 2,640 2,958 Net Pft Gth (Pre-ex) (%) (15.0)12.0 162 1.1 EPS (S cts) 15.5 15.7 13.5 16.4 EPS Pre Ex. (S cts) 15.5 15.7 13.5 15.1 EPS Gth Pre Ex (%) 14 1 (14)12 Diluted EPS (S cts) 15.5 15.7 13.5 16.4 Net DPS (S cts) 4 95 4.45 3 96 4 4 5 BV Per Share (S cts) 147 159 168 180 PE (X) 5.5 5.5 6.4 5.3 PE Pre Ex. (X) 5.5 5.5 6.4 5.7 37 P/Cash Flow (X) 13.0 58 57 EV/EBITDA (X) 0.7 0.3 0.0 nm Net Div Yield (%) 5.8 5.2 4.6 5.2 P/Book Value (X) 0.6 05 05 05 Net Debt/Equity (X) CASH CASH CASH CASH ROAE (%) 11.2 10.3 8.3 9.4 0 0 Earnings Rev (%): Consensus EPS (S cts): 14.4 15.6 Other Broker Recs: B: 8 S: 1 H: 2

Source of all data on this page: Company, DBS Bank, Bloomberg Finance L.P, Thomson Reuters



### 6 Mar 2020

### Don't miss the boat!

#### Yangzijiang is a bargain, trading 18% below its net cash of

~S\$1.05 per share, overly penalised by macro concerns. Trading at a 40% discount to regional peers at 0.5x P/BV despite superior financials - 8-9% ROE and sustainable ~4% dividend yield – we believe the low valuation is unwarranted. The stock is set for a rebound as: 1) A contract for 2+6 <u>mega containerships</u> worth up to US\$880m could potentially be in the bag; 2) <u>Yard</u> activity level has surged this week with the government's strong push to resume work; 3) <u>Share buyback exercise</u> typically resumes when share price falls below 95 Scts per share. The CEO's recent acquisition of ~4% stake in the company is another vote of confidence on Yangzijiang's prospects.

#### One of the world's best-managed and profitable shipyards.

Core shipbuilding revenue is backed by its order backlog of US\$2.9bn (~1.5x revenue coverage) as at end 2019. Investment segment provides stable recurring income. As the largest and most cost-efficient private shipbuilder in China, Yangzijiang is well positioned to ride on the sector consolidation and shipbuilding recovery. The company's strategy to move up into the LNG/LPG vessel segment strengthens its longer-term prospects.

Where we differ: We believe critical catalysts are Yangzijiang's successful strategy to expand into the LNG carrier and tanker markets, and overall recovery in the shipping and shipbuilding segments leading to margin improvements.

#### Valuation:

Our target price of S\$ 1.50 is based on sum-of-parts, pegged to 8x FY20F PE shipbuilding earnings, 1x P/BV for bulk carriers and 0.9x P/BV for investments. This translates into 0.9x P/BV, which is 0.5SD below its 10-year mean of 1.4x.

#### Key Risks to Our View:

USD depreciation and hike in steel cost. Revenue is denominated mainly in USD, and only half is naturally hedged. If the net exposure is unhedged, every 1% USD depreciation could lead to a 1.5% decline in earnings. Every 1% rise in steel costs, which accounts for about 20% of COGS, could result in a 0.8% drop in earnings.

#### At A Glance

Issued Capital (m shrs)	3,919
Mkt. Cap (S\$m/US\$m)	3,370 / 2,430
Major Shareholders (%)	
Yangzi International Holdings Ltd	21.5
Lido Point Investments Ltd.	9.9
Hengyuan Asset Investment Ltd	5.0
Free Float (%)	63.6
3m Avg. Daily Val (US\$m)	23.6
GIC Industry : Industrials / Capital Goods	

Live more, Bank less



#### WHAT'S NEW

#### Mega containership contracts in the bag

Yangzijiang's share price has corrected ~30% from recent high of S\$1.19 in early Jan on economic slowdown concerns, exacerbated by COVID-19. This drop is overblown given Yangzijiang's 1.5-year order backlog and solid balance sheet. We believe recent positive developments in Yangzijiang are overlooked: 1) Clinching <u>mega containership contract</u> despite COVID-19 fears; 2) <u>Rising yard activity</u> level this week, backed by government's eagerness to resume economic activity; 3) Potential re-activation of <u>share buyback exercise</u> with share price now below 90 Scts, lending support to stock price; 4) <u>CEO's acquisition of ~4% stake</u> in early March is a vote of confidence

### Securing 2+6 units of 14k TEU containerships from Tiger

**Group worth up to US\$880m.** Tradewinds reported on 5 Mar that Yangzijiang has bagged up to eight dual-fuel 14k TEU containerships from **Tiger Group** at US\$110m each. This involves **two firm orders plus six options**. Yangzijiang has yet to make any official release on this. If the article is true, we surmise that the contract is probably signed but pending downpayment to be effective.

This will be a **remarkable win** amid the COVID-19 outbreak. It marks the first dual-fuel mega containership order for Yangzijiang, making it the third Chinese yard to build such vessels, following state-owned Jiangnan Shipyard and Hudong Zhonghua shipyard.

Assuming all options are exercised during 2020, the contracts will account for **~44% of Yangzijiang's order target** of ~US\$2bn for this year. Typically, **containerships command better marg**ins than other vessel type for Yangzijiang.

Tiger Group is a Hong Kong-based shipping investment firm that currently owns approximately ~30 ships comprising largely bulk carriers, chemical tankers and feeder containerships. It is founded by Canadian investors Graham Porter and former Seaspan CEO, Gerry Wang. Seaspan is a long-standing customer of Yangzijiang as well.

Shipyard activity levels improving on government's strong support to resume economic activities. While management guided that activity level was only at 20-30% in February, we understand that this has improved substantially in the first week of Mar. It was reported on local news that some companies in Jiangsu have resumed 100% of business activities this week. The ramp up of yard utilization will ensure timely delivery as well as enhance efficiency and profitability of shipyard. **Potential share buyback.** Historically, Yangzijiang activates its share buyback exercise when its share price falls below 95 Scts. This will lend some support to share price, in our view.

#### Share buyback in 2019 post Chairman's Leave of Absence:

Date	Shares (m)	Average Px
15-Aug-19	2.0	0.86
16-Aug-19	2.0	0.90
16-Aug-19	2.0	0.98
21-Aug-19	2.0	0.95
22-Aug-19	2.0	0.95
23-Aug-19	2.0	0.92
26-Aug-19	1.0	0.95
27-Aug-19	2.0	0.91
28-Aug-19	2.0	0.91
29-Aug-19	1.0	0.91
30-Aug-19	2.0	0.93
2-Sep-19	1.0	0.91
3-Sep-19	1.0	0.91
4-Sep-19	2.0	0.94
30-Sep-19	1.0	0.97
2-Oct-19	1.0	0.95
10-Oct-19	1.0	0.94
Total	27.0	0.93

Source: Company DBS Bank

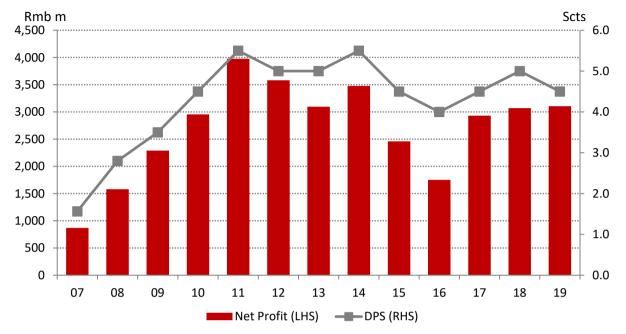
**CEO bought a 4% stake in company.** Yangzijiang uploaded a SGX filing on 2 Mar that CEO Ren Letian's deemed interest in the company has risen from 0.05% to 4.23% through the acquisition of Hengyuan Asset Investment (Hengyuan). Yangzijiang issued ~11% of stake to Hengyuan in exchange for its minority interest in New Yard during IPO in 2007. The investor has pared down its stake over the years.

**Sustainable 4-5 Scts dividend payout**. Yangzijiang has been paying an average DPS of ~4.5 Scts on Rmb3bn profit level in the past 10 years. This translates to 5% dividend yield at current share price.

We believe 4-5 Scts DPS or ~Rmb800-900m is sustainable, backed by its steady recurring investment returns of >Rmb1bn a year, which has helped the shipyard weather through the shipbuilding downturn.



#### Yangzijiang's steady dividend payout since listing:



Source: Company DBS Bank

#### **SOTP valuation for Yangzijiang**

Components	% stake	FY20 PATMI (S\$ m)	Est. market value (S\$ m)	Value per share (S\$)	Basis	Remarks
Shipbuilding	100%	273	2,186	0.56	8x FY20 PE	10-year mean (8x)
Shipping & related	100%	17	160	0.04	1x P/BV	Book value of the 10 vessels has been marked down by 50%.
Investment	100%	237	2,483	0.63	0.9x P/BV	20% discount to SG banks' valuation peg of 1.1x
	-	528	4,829	1.23		
Add: Net Cash			1,033	0.26		
Target price (S\$)				1.50		

Source of all data: Company, DBS Bank

Peer comparison; Yangzijiang trading at a steep discount to peers despite more superior financial metrics

	Last Px	Market cap	P	<u>/E</u>	<u>P/B</u>	ROI	Ξ <u>(%)</u>	Net D/E	<u>Div Yld (%)</u>
Company	(LC)	(US\$m)	FY20F	FY21F	Current	FY19F	FY20F	Current	Current
Singapore									
Keppel Corp	6.31	8,312	12.7	11.7	1.0	7.6%	7.8%	0.8	3.6%
Sembcorp Industries	1.8	2,319	8.3	6.9	0.5	5.8%	6.6%	1.2	2.2%
Sembcorp Marine	1.04	1,572	nm	nm	1.0	-2.2%	0.5%	1.3	nm
Yangzijiang	0.86	2,436	5.9	5.8	0.6	8.8%	8.5%	CASH	5.8%
China*									
China Shipbuilding Industry Co (CSIC)	4.71	15,482	73.6	90.6	1.3	1.5%	1.0%	CASH	0.2%
Shanghai Zhenhua Heavy Industries	3.6	2,322	25.2	22.5	1.3	3.9%	4.8%	2.0	1.4%
China CSSC	20.23	4,019	69.0	73.6	1.8	2.2%	1.9%	CASH	0.5%
Korea									
Hyundai Heavy Industries	110,500	6,581	31.3	20.9	0.7	2.0%	2.9%	CASH	nm
Samsung Heavy Industies	6,220	3,297	nm	42.5	0.6	0.3%	1.7%	0.2	nm
Daewoo Shipbuilding	23,150	2,088	37.0	33.5	0.6	1.7%	1.7%	0.7	nm
		Average:	34.2	47.1	0.9	3.4%	4.0%	1.0	
		Median:	31.3	25.2	0.7	2.4%	2.6%	1.0	

\*Chinese yards yet to release FY19 earnings

Source of all data: Company, DBS Bank

#### CRITICAL DATA POINTS TO WATCH

#### **Critical Factors**

Order backlog offers revenue visibility. Orderbook stood at US\$2.9n as at end-Dec 2019, implying book-to-bill ratio of c.1.5x, providing revenue visibility for the next 1.5 years. Yangzijiang is now ranked no.1 in China and no.5 in the world by orderbook. Contract wins were sluggish in 2019, declining ~45% y-o-y to US\$830m, partly affected by uncertainty over IMO 2020 and US-China trade war. Management targets to secure new orders of ~US\$1.5-2bn a year to maintain revenue coverage of c.2x, a healthy level for orderbook replenishment and optimisation of operational activities. YTD wins stood at US\$104m with potential additional US\$880m from Tiger Group if materialize.

**Shipping recovery.** Global orderbook-to-fleet ratio has dropped to ~10% from the peak of ~55% in 2008, implying new supply in the low-to-mid single digits in these two years. Newbuild activities are expected to pick up as shipowners, who held back ordering pending clarity on implementation of IMO 2020, proceed with their order placements this year.

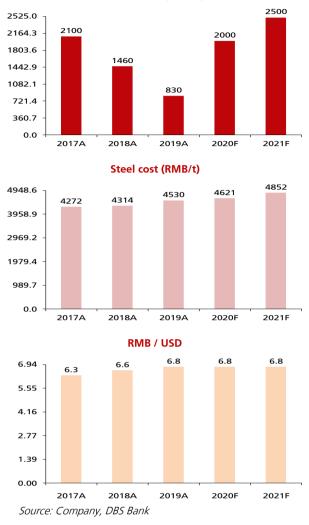
Recognition of deferred income cushions downturn. Post financial crisis, Yangzijiang has adopted more prudent provision and accounting policies. For instance, it extended the warranty provision (2% of sales in 2012-2015: 1% from 2016 onwards) from one year to three. The reversal of the warranty provision will be captured under COGS and would boost margins. We also expect the recognition of the remaining Rmb158m exceptional gains for the old yard's relocation fee in FY21 (in the form of government subsidies, Rmb557m out of a total of Rmb715m was recognised in FY15). The remaining ~Rmb300m of forfeited deposits from terminated vessels would also be recognised in 2020. In addition, given improving secondhand prices, Yangzijiang could potentially dispose the 13 terminated newbuild vessels at a gain. It recorded Rmb61m profit for the disposal of two bulk carriers in 3017. The reversal of foreseeable losses totaling Rmb588m in 2020 would also bolster shipbuilding margins by 4%.

**Exploring M&A opportunities for long-term growth.** The Chinese shipbuilding industry has shrunk from over 3,000 yards to less than 100 currently. Further consolidation is underway, probably ending with 20-30 survivors, and Yangzijiang will surely make the list. It has emerged stronger in the past few cycles with Executive Chairman, Mr Ren Yuanlin at the helm. Mr Ren, ranked 82 in Lloyd's List of Top 100 most influential people in shipping, is highly respected for his great foresight, strategic sense, and cost and cash management.

**Production efficiency and cost control**. Yangzijiang enjoys 5-ppt higher margins vis-à-vis peers. This is achieved through its premium newbuild prices and better payment terms among Chinese yards, as well as production efficiency and cost control.

Live more, Bank less

#### Order wins (US\$ m)



Page 5

#### **Balance Sheet:**

**Sound balance sheet.** As at Dec 2019, including financial assets at amortised cost, Yangzijiang was in a net cash position, equivalent to S\$1.05 per share or ~65% of its NTA. It is expected to churn positive free cash flow in the light of its minimal capex requirements.

#### **Share Price Drivers:**

**Contract wins** is traditionally the leading indicator of shipbuilders' share price performance and earnings. Yangzijiang is gaining a good foothold in the "high-specs" vessel space, which has long been dominated by its Korean peers. The successful penetration into **LNG carrier** space is a key catalyst, in our view.

#### **Key Risks:**

**Prolonged industry downturn.** The ongoing US-China trade dispute and COVID-19 outbreak could affect economic growth and derail recovery of shipping market of bulk carriers and containerships. In addition, competition among yards remains keen. The prolonged shipbuilding downturn could affect Yangzijiang's order wins and share price.

#### USD depreciation and hike in steel cost. Revenue is

denominated mainly in USD, and only half is naturally hedged. Assuming the net exposure is unhedged, every 1% USD depreciation could lead to a 1.5% earnings decline. Every 1% rise in steel costs, which account for about 20% of COGS, could result in a 0.8% drop to the bottom line.

#### **Environment, Social, Governance:**

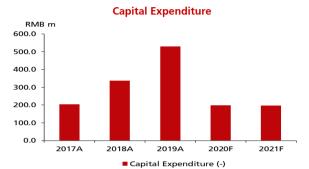
Yangzijiang's Bloomberg ESG Disclosure Score had improved from 2015-2017. The group has built up R&D capabilities in fuel-efficient and lower-emission green vessels, in support of the cleaner energy trend. Believing in giving back to society, over the years, the group and Mr. Ren Yuanlin, the Executive Chairman, have given hundreds of millions of RMB to society for various purposes.

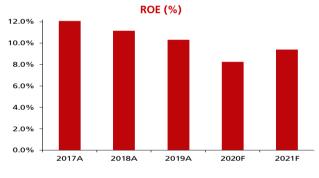
#### **Company Background**

Yangzijiang is one of the largest, most efficient and most profitable shipbuilders in China. It has moved up the value chain to produce mega containerships and very large bulk carriers, as well as LNG vessels.

Live more, Bank less

Leverage & Asset Turnover (x) 0.25 0.6 0.6 0.20 0.6 05 0.15 0.5 0.5 0.10 0.5 0.5 0.05 0.4 0.4 0.00 0.4 2017A 2018A 2019A 20208 2021F Gross Debt to Equity (LHS) Asset Turnover (RHS)





Forward PE Band (x)





Source: Company, DBS Bank



#### **Key Assumptions**

FY Dec	2017A	2018A	2019A	2020F	2021F
Order wins (US\$ m)	2,100	1,460	830	2,000	2,500
Steel cost (RMB/t)	4,272	4,314	4,530	4,621	4,852
RMB / USD	6.30	6.60	6.80	6.80	6.80
egmental Breakdown					
FY Dec	2017A	2018A	2019A	2020F	2021F
Revenues (RMBm)					
Shipbuilding	12,301	14,023	13,019	11,122	13,259
Investment	1,111	1,612	1,890	1,611	1,406
Others	5,794	7,603	8,687	7,400	7,740
Total	19,206	23,238	23.597	20.133	22,405
Gross profit (RMBm)	19,200	23,230	23,39/	20,133	22,403
Shipbuilding	2,100	2,471	1,939	1,281	1,833
Investment	1,056	1,534	1,798	1,531	1,335
Others	156	106	591	702	707
Total	3,312	4,112	4,329	3,514	3,876
Gross profit Margins (%)					
Shipbuilding	17.1	17.6	14.9	11.5	13.8
Investment	95.1	95.2	95.1	95.0	95.0
Others	2.7	1.4	6.8	9.5	9.1
Total	17.2	17.7	18.3	17.5	17.3
ncome Statement (RMBm)					
FY Dec	2017A	2018A	2019A	2020F	2021F
Revenue	19,206	23,238	23,597	20,133	22,405
Cost of Goods Sold	(15,894)	(19,127)	(19,269)	(16,619)	(18,529)
Gross Profit	3,312	4,112	4,329	3,514	3,876
Other Opng (Exp)/Inc	(179)	(167)	(321)	(104)	(172)
Operating Profit	3,133	3,944	4,007	3,410	3,704
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	0.0	0.0
Associates & JV Inc	40.1	(85.8)	117	0.0	0.0
Net Interest (Exp)/Inc	25.2	51.7	62.1	105	208
Exceptional Gain/(Loss)	290	0.0	0.0	0.0	248
Pre-tax Profit	3,487	3,910	4,186	3,515	4,160
Tax	(395)	(830)	(890)	(703)	(782)
Minority Interest	(160)	(9.8)	(191)	(171)	(171)
Preference Dividend	0.0	0.0	0.0	0.0	0.0
Net Profit	2,931	3,070	3,105	2,640	3,206

	290	0.0	0.0	0.0	
Pre-tax Profit	3,487	3,910	4,186	3,515	
Тах	(395)	(830)	(890)	(703)	
Minority Interest	(160)	(9.8)	(191)	(171)	
Preference Dividend	0.0	0.0	0.0	0.0	
Net Profit	2,931	3,070	3,105	2,640	
Net Profit before Except.	2,642	3,070	3,105	2,640	
EBITDA	3,655	4,391	4,602	3,864	
Growth					
Revenue Gth (%)	27.3	21.0	1.5	(14.7)	
EBITDA Gth (%)	(11.3)	20.1	4.8	(16.0)	
Opg Profit Gth (%)	(13.9)	25.9	1.6	(14.9)	
Net Profit Gth (Pre-ex) (%)	15.7	16.2	1.1	(15.0)	
Margins & Ratio					
Gross Margins (%)	17.2	17.7	18.3	17.5	
Opg Profit Margin (%)	16.3	17.0	17.0	16.9	
Net Profit Margin (%)	15.3	13.2	13.2	13.1	
ROAE (%)	12.1	11.2	10.3	8.3	
ROA (%)	6.9	7.0	6.8	5.6	
ROCE (%)	8.6	9.2	8.6	7.0	
Div Payout Ratio (%)	30.2	31.8	28.1	29.4	
Net Interest Cover (x)	NM	NM	NM	NM	

**3,206** 2,958 4,137

> 11.3 7.1 8.6 12.0 17.3 16.5 14.3 9.4 6.5 7.3 27.2

NM

Source: Company, DBS Bank



FY Dec	4Q2018	1Q2019	2Q2019	3Q2019	4Q2019
Devenue	4.045	C 201	7 0 2 2	F 424	4.0.40
Revenue Cost of Goods Sold	4,945 (4,256)	6,291 (5,125)	7,033 (5,834)	5,424 (4,364)	4,849 (3,946)
Gross Profit		<u>(5,125)</u> 1,166			<u>(3,946)</u> 904
Other Oper. (Exp)/Inc	<b>689</b> 200	(198)	<b>1,199</b> 74.7	<b>1,060</b> (194)	(4.8)
Operating Profit	<u> </u>	<u> </u>	1,273	<u> </u>	(4.0) 899
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	0.0	0.0
Associates & JV Inc	(92.7)	73.1	(22.7)	(23.2)	89.9
Net Interest (Exp)/Inc	1.97	23.7	23.5	29.9	(15.0)
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	798	1,065	1,274	873	974
Тах	(273)	(224)	(298)	(153)	(214)
Minority Interest	177	(16.9)	(39.4)	(17.6)	(117)
Net Profit	702	824	936	702	642
Net profit bef Except.	702	824	936	702	642
EBITDA	877	1,186	1,393	987	1,035
Growth					
Revenue Gth (%)	(7.9)	27.2	11.8	(22.9)	(10.6)
EBITDA Gth (%)	(16.4)	35.2	17.5	(29.1)	4.8
Opg Profit Gth (%)	(0.6)	9.0	31.5	(32.0)	3.8
Net Profit Gth (Pre-ex) (%)	(9.9)	17.4	13.6	(25.0)	(8.5)
Margins	· · · ·			· · · ·	,
Gross Margins (%)	13.9	18.5	17.0	19.5	18.6
Opg Profit Margins (%)	18.0	15.4	18.1	16.0	18.5
Net Profit Margins (%)	14.2	13.1	13.3	12.9	13.2
Balance Sheet (RMBm)					
FY Dec	2017A	2018A	2019A	2020F	2021
Net Fixed Assets	4,821	5,163	5,678	5,422	5,185
Invts in Associates & JVs	1,395	1,454	1,533	1,533	1,533
Other LT Assets	7,704	7,144	7,293	6,861	6,666
Cash & ST Invts	15,574	18,824	21,552	23,654	25,700
Inventory	2,628	2,606	1,598	2,196	2,444
Debtors	5,290	5,051	4,680	4,474	4,979
Other Current Assets	5,960	4,669	3,422	3,764	4,141
Total Assets	43,373	44,911	45,756	47,903	50,645
ST Debt	2,532	1,149	2,782	2,504	2,254
Creditor	, 5,859	, 4,195	, 3,514	4,474	4,668
Other Current Liab	5,185	5,688	3,894	3,308	3,387
LT Debt	2,359	2,895	2,251	2,363	2,481
Other LT Liabilities	922	1,166	1,260	1,260	1,260
Shareholder's Equity	25,885	29,102	31,096	32,863	35,293
Minority Interests	632	717	959	1,130	1,302
Total Cap. & Liab.	43,373	44,911	45,756	47,903	50,645
Non-Cash Wkg. Capital	2,835	2,443	2,292	2,653	3,509
Net Cash/(Debt)	10,684	14,780	16,519	18,787	20,965
Debtors Turn (avg days)	101.1	81.2	75.3	83.0	77.0
Creditors Turn (avg days)	127.5	98.7	74.9	90.2	92.2
Inventory Turn (avg days)	55.2	51.4	40.8	42.8	46.8
	0.5	0.5	0.5	0.4	0.5
		2.0	3.1	3.3	3.6
Asset Turnover (x)	2.2	2.8	0		
Asset Turnover (x) Current Ratio (x)	2.2 1.5	2.8	2.6	2.7	
Asset Turnover (x) Current Ratio (x) Quick Ratio (x) Net Debt/Equity (X)			2.6 CASH		3.0
Asset Turnover (x) Current Ratio (x) Quick Ratio (x)	1.5	2.2	2.6	2.7	3.0 CASH CASH
Asset Turnover (x) Current Ratio (x) Quick Ratio (x) Net Debt/Equity (X)	1.5 CASH	2.2 CASH	2.6 CASH	2.7 CASH	3.0 CASH

Source: Company, DBS Bank

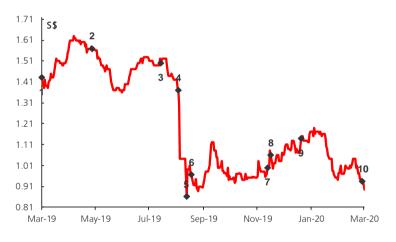


### Cash Flow Statement (RMBm)

FY Dec	2017A	2018A	2019A	2020F	2021F
Pre-Tax Profit	3,487	3,910	4,186	3,515	4,160
Dep. & Amort.	483	532	477	455	436
Tax Paid	(584)	(637)	(781)	(1,289)	(703)
Assoc. & JV Inc/(loss)	(40.1)	85.8	(117)	0.0	0.0
Chg in Wkg.Cap.	(40.1)	(2,445)	985	226	(935)
Other Operating CF	(1,131) (633)	(2,443)	(142)	0.0	0.0
	·	· · · · ·	. /		
Net Operating CF Capital Exp.(net)	<b>1,582</b> 204	<b>1,307</b> (337)	<b>4,609</b> (530)	<b>2,906</b> (198)	<b>2,958</b> (197)
Other Invts.(net)	204	(337)	(550)	(198) 0.0	(197)
Invts in Assoc. & JV	(545)	(187)	(149)	0.0	0.0
Div from Assoc & JV	71.5	184	139	0.0	0.0
Other Investing CF	(514)	1,248	(172)	1,568	705
Net Investing CF	(783)	908	(712)	1,370	508
Div Paid	(754)	(870)	(990)	(873)	(776)
Chg in Gross Debt	(1,943)	(782)	811	(166)	(132)
Capital Issues	1,008	0.0	0.0	0.0	0.0
Other Financing CF	0.0	(165)	(128)	0.0	0.0
Net Financing CF	(1,690)	(1,816)	(307)	(1,039)	(908)
Currency Adjustments	0.0	0.0	0.0	0.0	0.0
Chg in Cash	(890)	399	3,589	3,238	2,558
Opg CFPS (S cts)	14.0	19.0	18.3	13.7	19.9
Free CFPS (S cts)	9.21	4.90	20.6	13.8	14.1

Source: Company, DBS Bank

#### **Target Price & Ratings History**



Note : Share price and Target price are adjusted for corporate actions.

Source: DBS Bank Analyst: Pei Hwa HO

S.No.	Date of Report	Closing Price	12-mth Target Price	Rating
1:	04 Mar 19	1.43	1.82	BUY
2:	30 Apr 19	1.57	1.82	BUY
3:	17 Jul 19	1.50	1.82	BUY
4:	06 Aug 19	1.37	1.82	BUY
5:	15 Aug 19	0.86	1.82	BUY
6:	21 Aug 19	0.97	1.82	BUY
7:	15 Nov 19	1.00	1.68	BUY
8:	19 Nov 19	1.06	1.68	BUY
9:	23 Dec 19	1.14	1.68	BUY
10:	02 Mar 20	0.94	1.50	BUY



DBS Bank recommendations are based on an Absolute Total Return\* Rating system, defined as follows: STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame) BUY (>15% total return over the next 12 months for small caps, >10% for large caps) HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps) FULLY VALUED (negative total return, i.e., > -10% over the next 12 months) SELL (negative total return of > -20% over the next 3 months, with identifiable share price catalysts within this time frame)

\*Share price appreciation + dividends

Completed Date: 6 Mar 2020 08:33:36 (SGT) Dissemination Date: 6 Mar 2020 08:49:13 (SGT)

Sources for all charts and tables are DBS Bank unless otherwise specified.

#### GENERAL DISCLOSURE/DISCLAIMER

This report is prepared by DBS Bank Ltd. This report is solely intended for the clients of DBS Bank Ltd, its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBS Bank Ltd.

The research set out in this report is based on information obtained from sources believed to be reliable, but we (which collectively refers to DBS Bank Ltd, its respective connected and associated corporations, affiliates and their respective directors, officers, employees and agents (collectively, the "**DBS Group**") have not conducted due diligence on any of the companies, verified any information or sources or taken into account any other factors which we may consider to be relevant or appropriate in preparing the research. Accordingly, we do not make any representation or warranty as to the accuracy, completeness or correctness of the research set out in this report. Opinions expressed are subject to change without notice. This research is prepared for general circulation. Any recommendation contained in this document does not have regard to the specific investment objectives, financial situation and the particular needs of any specific addressee. This document is for the information of addressees only and is not to be taken in substitution for the exercise of judgement by addressees, who should obtain separate independent legal or financial advice. The DBS Group accepts no liability whatsoever for any direct, indirect and/or consequential loss (including any claims for loss of profit) arising from any use of and/or reliance upon this document and/or further communication given in relation to this document. This document is not to be construed as an offer or a solicitation of an offer to buy or sell any securities. The DBS Group, along with its affiliates and/or persons associated with any of them may from time to time have interests in the securities mentioned in this document. The DBS Group, may have positions in, and may effect transactions in securities mentioned herein and may also perform or seek to perform broking, investment banking and other banking services for these companies.

Any valuations, opinions, estimates, forecasts, ratings or risk assessments herein constitutes a judgment as of the date of this report, and there can be no assurance that future results or events will be consistent with any such valuations, opinions, estimates, forecasts, ratings or risk assessments. The information in this document is subject to change without notice, its accuracy is not guaranteed, it may be incomplete or condensed, it may not contain all material information concerning the company (or companies) referred to in this report and the DBS Group is under no obligation to update the information in this report.

This publication has not been reviewed or authorized by any regulatory authority in Singapore, Hong Kong or elsewhere. There is no planned schedule or frequency for updating research publication relating to any issuer.

The valuations, opinions, estimates, forecasts, ratings or risk assessments described in this report were based upon a number of estimates and assumptions and are inherently subject to significant uncertainties and contingencies. It can be expected that one or more of the estimates on which the valuations, opinions, estimates, forecasts, ratings or risk assessments were based will not materialize or will vary significantly from actual results. Therefore, the inclusion of the valuations, opinions, estimates, forecasts, ratings or risk assessments assessments described herein IS NOT TO BE RELIED UPON as a representation and/or warranty by the DBS Group (and/or any persons associated with the aforesaid entities), that:

(a) such valuations, opinions, estimates, forecasts, ratings or risk assessments or their underlying assumptions will be achieved, and

(b) there is any assurance that future results or events will be consistent with any such valuations, opinions, estimates, forecasts, ratings or risk assessments stated therein.



Please contact the primary analyst for valuation methodologies and assumptions associated with the covered companies or price targets.

Any assumptions made in this report that refers to commodities, are for the purposes of making forecasts for the company (or companies) mentioned herein. They are not to be construed as recommendations to trade in the physical commodity or in the futures contract relating to the commodity referred to in this report.

DBSVUSA, a US-registered broker-dealer, does not have its own investment banking or research department, has not participated in any public offering of securities as a manager or co-manager or in any other investment banking transaction in the past twelve months and does not engage in market-making.

#### ANALYST CERTIFICATION

The research analyst(s) primarily responsible for the content of this research report, in part or in whole, certifies that the views about the companies and their securities expressed in this report accurately reflect his/her personal views. The analyst(s) also certifies that no part of his/her compensation was, is, or will be, directly or indirectly, related to specific recommendations or views expressed in the report. The research analyst (s) primarily responsible for the content of this research report, in part or in whole, certifies that he or his associate<sup>1</sup> does not serve as an officer of the issuer or the new listing applicant (which includes in the case of a real estate investment trust, an officer of the management company of the real estate investment trust; and in the case of any other entity, an officer or its equivalent counterparty of the entity who is responsible for the management of the issuer or the new listing applicant) and the research analyst(s) primarily responsible for the content of this research report or his associate does not have financial interests<sup>2</sup> in relation to an issuer or a new listing applicant that the analyst reviews. DBS Group has procedures in place to eliminate, avoid and manage any potential conflicts of interests that may arise in connection with the production of research reports. The research analyst(s) responsible for this report operates as part of a separate and independent team to the investment banking function of the DBS Group and procedures are in place to ensure that confidential information held by either the research or investment banking function is handled appropriately. There is no direct link of DBS Group's compensation to any specific investment banking function of the DBS Group.

#### COMPANY-SPECIFIC / REGULATORY DISCLOSURES

1.DBS Bank Ltd, DBS HK, DBS Vickers Securities (Singapore) Pte Ltd (''DBSVS'') or their subsidiaries and/or other affiliates have a proprietary position in Yangzijiang Shipbuilding, Keppel Corporation, Sembcorp Marine, Sembcorp Industries, recommended in this report as of 31 Jan 2020.

2.Neither DBS Bank Ltd nor DBS HK market makes in equity securities of the issuer(s) or company(ies) mentioned in this Research Report.

#### Compensation for investment banking services:

- 3. DBS Bank Ltd, DBS HK, DBSVS their subsidiaries and/or other affiliates of DBSVUSA have received compensation, within the past 12 months for investment banking services from Keppel Corporation, Sembcorp Industries, as of 31 Jan 2020.
- 4. DBS Bank Ltd, DBS HK, DBSVS, their subsidiaries and/or other affiliates of DBSVUSA have managed or co-managed a public offering of securities for Sembcorp Industries, in the past 12 months, as of 31 Jan 2020.
- 5. DBSVUSA does not have its own investment banking or research department, nor has it participated in any public offering of securities as a manager or co-manager or in any other investment banking transaction in the past twelve months. Any US persons wishing to obtain further information, including any clarification on disclosures in this disclaimer, or to effect a transaction in any security discussed in this document should contact DBSVUSA exclusively.

<sup>&</sup>lt;sup>1</sup> An associate is defined as (i) the spouse, or any minor child (natural or adopted) or minor step-child, of the analyst; (ii) the trustee of a trust of which the analyst, his spouse, minor child (natural or adopted) or minor step-child, is a beneficiary or discretionary object; or (iii) another person accustomed or obliged to act in accordance with the directions or instructions of the analyst.

<sup>&</sup>lt;sup>2</sup> Financial interest is defined as interests that are commonly known financial interest, such as investment in the securities in respect of an issuer or a new listing applicant, or financial accommodation arrangement between the issuer or the new listing applicant and the firm or analysis. This term does not include commercial lending conducted at arm's length, or investments in any collective investment scheme other than an issuer or new listing applicant notwithstanding the fact that the scheme has investments in securities in respect of an issuer or a new listing applicant.



#### Directorship/trustee interests:

6. Danny Teoh Leong Kay, a member of DBS Group Holdings Board of Directors, is a Director of Keppel Corporation as of 31 Dec 2019.

#### Disclosure of previous investment recommendation produced:

7 .DBS Bank Ltd, DBS Vickers Securities (Singapore) Pte Ltd (''DBSVS''), their subsidiaries and/or other affiliates may have published other investment recommendations in respect of the same securities / instruments recommended in this research report during the preceding 12 months. Please contact the primary analyst listed in the first page of this report to view previous investment recommendations published by DBS Bank Ltd, DBS Vickers Securities (Singapore) Pte Ltd (''DBSVS''), their subsidiaries and/or other affiliates in the preceding 12 months.

#### **RESTRICTIONS ON DISTRIBUTION**

General	This report is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation.
Australia	This report is being distributed in Australia by DBS Bank Ltd, DBSVS or DBSV HK. DBS Bank Ltd holds Australian Financial Services Licence no. 475946.
	DBSVS and DBSV HK are exempted from the requirement to hold an Australian Financial Services Licence under the Corporation Act 2001 ("CA") in respect of financial services provided to the recipients. Both DBS Bank Ltd and DBSVS are regulated by the Monetary Authority of Singapore under the laws of Singapore, and DBSV HK is regulated by the Hong Kong Securities and Futures Commission under the laws of Hong Kong, which differ from Australian laws.
	Distribution of this report is intended only for "wholesale investors" within the meaning of the CA.
Hong Kong	This report is being distributed in Hong Kong by DBS Bank Ltd, DBS Bank (Hong Kong) Limited and DBS Vickers (Hong Kong) Limited, all of which are registered with or licensed by the Hong Kong Securities and Futures Commission to carry out the regulated activity of advising on securities. DBS Bank Ltd., Hong Kong Branch is a limited liability company incorporated in Singapore.
	For any query regarding the materials herein, please contact Carol Wu (Reg No. AH8283) at dbsvhk@dbs.com
Indonesia	This report is being distributed in Indonesia by PT DBS Vickers Sekuritas Indonesia.
Malaysia	This report is distributed in Malaysia by AllianceDBS Research Sdn Bhd ("ADBSR"). Recipients of this report, received from ADBSR are to contact the undersigned at 603-2604 3333 in respect of any matters arising from or in connection with this report. In addition to the General Disclosure/Disclaimer found at the preceding page, recipients of this report are advised that ADBSR (the preparer of this report), its holding company Alliance Investment Bank Berhad, their respective connected and associated corporations, affiliates, their directors, officers, employees, agents and parties related or associated with any of them may have positions in, and may effect transactions in the securities mentioned herein and may also perform or seek to perform broking, investment banking/corporate advisory and other services for the subject companies. They may also have received compensation and/or seek to obtain compensation for broking, investment banking/corporate advisory and other services from the subject companies.
	Wong Ming Tek, Executive Director, ADBSR



Singapore	This report is distributed in Singapore by DBS Bank Ltd (Company Regn. No. 196800306E) or DBSVS (Company Regn No. 198600294G), both of which are Exempt Financial Advisers as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. DBS Bank Ltd and/or DBSVS, may distribute reports produced by its respective foreign entities, affiliates or other foreign research houses pursuant to an arrangement under Regulation 32C of the Financial Advisers Regulations. Where the report is distributed in Singapore to a person who is not an Accredited Investor, Expert Investor or an Institutional Investor, DBS Bank Ltd accepts legal responsibility for the contents of the report to such persons only to the extent required by law. Singapore recipients should contact DBS Bank Ltd at 6327 2288 for matters arising from, or in connection with the report.
Thailand	This report is being distributed in Thailand by DBS Vickers Securities (Thailand) Co Ltd.
United Kingdom	This report is produced by DBS Bank Ltd which is regulated by the Monetary Authority of Singapore. This report is disseminated in the United Kingdom by DBS Vickers Securities (UK) Ltd, ("DBSVUK"). DBSVUK is authorised and regulated by the Financial Conduct Authority in the United Kingdom.
	In respect of the United Kingdom, this report is solely intended for the clients of DBSVUK, its respective connected and associated corporations and affiliates only and no part of this document may be (i) copied, photocopied or duplicated in any form or by any means or (ii) redistributed without the prior written consent of DBSVUK. This communication is directed at persons having professional experience in matters relating to investments. Any investment activity following from this communication will only be engaged in with such persons. Persons who do not have professional experience in matters relating to investments should not rely on this communication.
Dubai International Financial Centre	This research report is being distributed by DBS Bank Ltd., (DIFC Branch) having its office at units 608 - 610, 6 <sup>th</sup> Floor, Gate Precinct Building 5, PO Box 506538, DIFC, Dubai, United Arab Emirates. DBS Bank Ltd., (DIFC Branch) is regulated by The Dubai Financial Services Authority. This research report is intended only for professional clients (as defined in the DFSA rulebook) and no other person may act upon it.
United Arab Emirates	This report is provided by DBS Bank Ltd (Company Regn. No. 196800306E) which is an Exempt Financial Adviser as defined in the Financial Advisers Act and regulated by the Monetary Authority of Singapore. This report is for information purposes only and should not be relied upon or acted on by the recipient or considered as a solicitation or inducement to buy or sell any financial product. It does not constitute a personal recommendation or take into account the particular investment objectives, financial situation, or needs of individual clients. You should contact your relationship manager or investment adviser if you need advice on the merits of buying, selling or holding a particular investment. You should note that the information in this report may be out of date and it is not represented or warranted to be accurate, timely or complete. This report or any portion thereof may not be reprinted, sold or redistributed without our written consent.
United States	This report was prepared by DBS Bank Ltd. DBSVUSA did not participate in its preparation. The research analyst(s) named on this report are not registered as research analysts with FINRA and are not associated persons of DBSVUSA. The research analyst(s) are not subject to FINRA Rule 2241 restrictions on analyst compensation, communications with a subject company, public appearances and trading securities held by a research analyst. This report is being distributed in the United States by DBSVUSA, which accepts responsibility for its contents. This report may only be distributed to Major U.S. Institutional Investors (as defined in SEC Rule 15a-6) and to such other institutional investors and qualified persons as DBSVUSA may authorize. Any U.S. person receiving this report who wishes to effect transactions in any securities referred to herein should contact DBSVUSA directly and not its affiliate.
Other jurisdictions	In any other jurisdictions, except if otherwise restricted by laws or regulations, this report is intended only for qualified, professional, institutional or sophisticated investors as defined in the laws and regulations of such jurisdictions.

#### **DBS Regional Research Offices**

### Hong Kong

DBS (Hong Kong) Ltd Contact: Carol Wu 13th Floor One Island East, 18 Westlands Road, Quarry Bay, Hong Kong Tel: 852 3668 4181 Fax: 852 2521 1812 e-mail: dbsvhk@dbs.com

#### THAILAND

#### DBS Vickers Securities (Thailand) Co Ltd

Contact: Chanpen Sirithanarattanakul 989 Siam Piwat Tower Building, 9th, 14th-15th Floor Rama 1 Road, Pathumwan, Bangkok Thailand 10330 Tel. 66 2 857 7831 Fax: 66 2 658 1269 e-mail: research@th.dbs.com Company Regn. No 0105539127012 Securities and Exchange Commission, Thailand

### MALAYSIA

AllianceDBS Research Sdn Bhd Contact: Wong Ming Tek (128540 U)

Contact: Wong Ming Tex (128540 C
19th Floor, Menara Multi-Purpose,
Capital Square,
8 Jalan Munshi Abdullah 50100
Kuala Lumpur, Malaysia.
Tel.: 603 2604 3333
Fax: 603 2604 3921
e-mail: general@alliancedbs.com

#### INDONESIA

### PT DBS Vickers Sekuritas (Indonesia) Contact: Maynard Priajaya Arif

DBS Bank Tower Ciputra World 1, 32/F Jl. Prof. Dr. Satrio Kav. 3-5 Jakarta 12940, Indonesia Tel: 62 21 3003 4900 Fax: 6221 3003 4943 e-mail: indonesiaresearch@dbs.com

### SINGAPORE

DBS Bank Ltd Contact: Janice Chua 12 Marina Boulevard, Marina Bay Financial Centre Tower 3 Singapore 018982 Tel: 65 6878 8888 Fax: 65 65353 418 e-mail: equityresearch@dbs.com Company Regn. No. 196800306E

