## Malaysia Flash Note

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1 Jul 2020

## Cahya Mata Sarawak (CMS MK): HOLD

Mkt. Cap: US\$390m I 3m Avg. Daily Val: US\$2.8m Last Traded Price ( 30 Jun 2020): RM1.56 Price Target 12-mth: RM1.65 (6% upside) (Prev RM2.25)

#### Analyst

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#### Dragged by core divisions

- 1QFY20 missed expectations as core divisions underperformed and OM Sarawak likely to have recorded a net loss
- Expect OM Sarawak to register full-year net loss in FY20 due to weak ferrosilicon and manganese prices
- Cut FY20-21F by 48% and 4% respectively
- Maintain HOLD with lower SOP-based TP of RM1.65

| Forecasts and Valuation  |        |        |       |       |
|--------------------------|--------|--------|-------|-------|
| FY Dec (RMm)             | 2019A  | 2020F  | 2021F | 2022F |
| Revenue                  | 1,741  | 1,781  | 2,072 | 1,830 |
| EBITDA                   | 339    | 327    | 472   | 471   |
| Pre-tax Profit           | 248    | 199    | 328   | 324   |
| Net Profit               | 159    | 112    | 219   | 228   |
| Net Pft (Pre Ex.)        | 134    | 112    | 219   | 228   |
| Net Pft Gth (Pre-ex) (%) | (44.8) | (16.5) | 96.5  | 4.0   |
| EPS (sen)                | 14.8   | 10.4   | 20.4  | 21.2  |
| EPS Pre Ex. (sen)        | 12.4   | 10.4   | 20.4  | 21.2  |
| EPS Gth Pre Ex (%)       | (45)   | (17)   | 96    | 4     |
| Diluted EPS (sen)        | 12.4   | 10.4   | 20.4  | 21.2  |
| Net DPS (sen)            | 3.00   | 3.12   | 6.12  | 6.36  |
| BV Per Share (sen)       | 246    | 253    | 267   | 282   |
| PE (X)                   | 10.5   | 15.0   | 7.6   | 7.4   |
| PE Pre Ex. (X)           | 12.5   | 15.0   | 7.6   | 7.4   |
| P/Cash Flow (X)          | 6.8    | 7.0    | 6.1   | 5.7   |
| ev/ebitda (X)            | 5.9    | 6.9    | 4.5   | 4.2   |
| Net Div Yield (%)        | 1.9    | 2.0    | 3.9   | 4.1   |
| P/Book Value (X)         | 0.6    | 0.6    | 0.6   | 0.6   |
| Net Debt/Equity (X)      | CASH   | 0.0    | CASH  | CASH  |
| ROAE (%)                 | 6.1    | 4.2    | 7.8   | 7.7   |

Source of all data on this page: Company, AllianceDBS, Bloomberg Finance L.P.

#### What's New

**Below expectations.** Cahya Mata Sarawak (CMS) booked a core profit of RM17m in 1QFY20 (-58% y-o-y; +220% q-o-q), missing our and street's expectations. While the first quarter is usually the weakest quarter, we had expected the contribution from the core divisions to be better than the previous year, driven mainly by higher demand from the existing projects in Sarawak, particularly the Pan Borneo Highway projects. In addition, 2QFY20 is likely to see poor results due to the full impact of lockdown and weakening ferrosilicon and manganese prices.

## Dragged by poor materials and road maintenance performance

**Cement:** The division reported a higher PBT of RM18.6m (+69% y-o-y), compared to only RM11m in 1QFY19. The strong results were attributable to lower cost of sales: thanks to 1) lower clinker price, 2) higher volume, and 3) lower repair costs. The low earnings in 1QFY19 were also affected by the long annual maintenance shutdown in January 2019.

**Construction materials division**: Unexpectedly, PBT for this division slumped significantly to only RM6.7m (-44% y-o-y), largely due to the 31% y-o-y drop in revenue and higher expenses. This led to PBT margin shrinking to 6% from 8% in 1QFY19.





**Company Guide** 

are actively tracked

Summary of our point of view, and

<u>Cahya Mata Sarawak</u> - iBanking Login <u>Cahya Mata Sarawak</u> - Institution Login

highlights the relevant data points, which



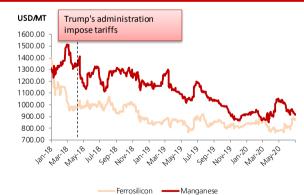
**Construction and road maintenance division:** This division also posted a lower PBT of RM6m in 1QFY20 (-60% y-o-y) due to lower revenue (-37% y-o-y) and margins. The fall in revenue was mainly attributed to lower contribution from road maintenance. Recall that the road length maintained by CMS has been reduced by half starting January this year on the back of the new concession with the state government. Road maintenance's gross profit margin also reduced as more activities were carried out as required under the new contract.

**OM Sarawak likely to have recorded a net loss:** Associates' contributions to CMS' earnings fell by 16% y-o-y to RM11m. We suspect that OM Sarawak was the main culprit, given that ferrosilicon and manganese prices have been on a downtrend since US-China trade war. We think it is likely to record a loss in 1QFY20.

#### Outlook

**OM Sarawak remains major drag on earnings.** Prior to COVID-19, we initially expected its traditional businesses to do well this year as more projects hit the critical stage to drive demand. Given the impact of the lockdown and construction activities to recover gradually in 2HFY20, we think the recovery in demand will spill over to FY21 instead.

However, the recovery in FY21 may be partially offset by weak OM Sarawak results. At the moment, the prices of both ferrosilicon and manganese are currently at the USD800-900/MT level, which is below estimated the production cost of USD1,000/MT. Given the current economic slowdown, we do not expect prices to recover anytime soon. As such, we expect OM Sarawak to record a full-year net loss in FY20 and a marginal profit in FY21.



#### Ferrosilicon and manganese prices have trended lower

Source: Bloomberg Finance L.P., AllianceDBS

**Cut FY20 and FY21F earnings by 4-48%** As such, we cut our FY20 and FY21 earnings by 48% and 4%, respectively, mainly for lower contribution from OM Sarawak.

#### Valuation & recommendation

# Maintain HOLD with lower SOP-based TP of RM1.65. We retain our HOLD call on the stock. Post earnings adjustment, our TP drops to RM1.65. This implies 15x FY20 PE, equivalent to -1SD of its 3-year mean. We believe the negatives have been largely priced in, as CMS' share price has dropped by 34% YTD.

#### **Flash Note**

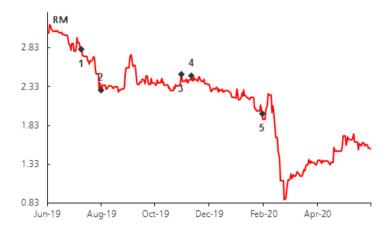
#### **Quarterly Income Statement (RMm)**



| FY Dec                  | 1Q2019 | 4Q2019 | 1Q2020 | % chg yoy | % chg qoq |
|-------------------------|--------|--------|--------|-----------|-----------|
| Revenue                 | 418    | 456    | 282    | (32.5)    | (38.1)    |
| Cost of Goods Sold      | (350)  | (415)  | (233)  | (33.5)    | (43.9)    |
| Gross Profit            | 68.5   | 41.9   | 49.8   | (27.3)    | 18.8      |
| Other Oper. (Exp)/Inc   | (10.8) | (12.1) | (26.5) | 145.0     | 119.0     |
| Operating Profit        | 57.7   | 29.8   | 23.3   | (59.6)    | (21.8)    |
| Other Non Opg (Exp)/Inc | (26.6) | (13.0) | (7.1)  | 73.3      | (45.3)    |
| Associates & JV Inc     | 13.4   | 6.46   | 11.2   | (16.3)    | 73.1      |
| Net Interest (Exp)/Inc  | (1.9)  | (9.0)  | (0.6)  | 70.2      | 93.7      |
| Exceptional Gain/(Loss) | 19.9   | 5.90   | 0.0    | nm        | nm        |
| Pre-tax Profit          | 62.4   | 20.2   | 26.8   | (57.0)    | 32.7      |
| Tax                     | (13.8) | (11.2) | (9.5)  | (31.2)    | (15.4)    |
| Minority Interest       | (8.0)  | (3.6)  | (0.1)  | 99.4      | (98.6)    |
| Net Profit              | 40.7   | 5.39   | 17.3   | (57.5)    | 220.5     |
| Net profit bef Except.  | 20.8   | (0.5)  | 17.3   | (16.8)    | nm        |
| EBITDA                  | 62.4   | 45.7   | 49.8   | (20.1)    | 9.0       |
| Margins (%)             |        |        |        |           |           |
| Gross Margins           | 16.4   | 9.2    | 17.6   |           |           |
| Opg Profit Margins      | 13.8   | 6.5    | 8.3    |           |           |
| Net Profit Margins      | 9.7    | 1.2    | 6.1    |           |           |

Source of all data: Company, AllianceDBS

#### Target Price & Ratings History



Note : Share price and Target price are adjusted for corporate actions.

Source: AllianceDBS Analyst: Abdul Azim Muhthar

| S.No. | Date of<br>Report | Closing<br>Price | 12-mth<br>Target<br>Price | Rating |
|-------|-------------------|------------------|---------------------------|--------|
| 1:    | 06 Aug 19         | 2.81             | 3.10                      | HOLD   |
| 2:    | 28 Aug 19         | 2.29             | 2.25                      | HOLD   |
| 3:    | 27 Nov 19         | 2.49             | 2.25                      | HOLD   |
| 4:    | 09 Dec 19         | 2.47             | 2.25                      | HOLD   |
| 5:    | 27 Feb 20         | 1.98             | 2.25                      | HOLD   |



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\*Share price appreciation + dividends

Completed Date: 30 Jun 2020 22:32:23 (MYT) Dissemination Date: 1 Jul 2020 08:06:01 (MYT)

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