Singapore Company Update China Aviation Oil

Version 11 | Bloomberg: CAO SP | Reuters: CNAO.SI

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DBS Group Research . Equity

BUY

Last Traded Price (21 Aug 2020): S\$0.86 (STI: 2,528.54) Price Target 12-mth: S\$1.20 (40% upside) (Prev S\$1.65)

Analyst

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What's New

- Strong trading activity and margins helped CAO record credible 1H20 earnings of US\$23.6m (-57% y-o-y)
- Recovery in departing frequencies at Shanghai Pudong International Airport should help drive a stronger 2H20
- Net cash accounts for c.74% of CAO's market cap and the stock trades at an attractive 1.5x FY20 ex-cash PE
- Maintain BUY with S\$1.20 target price



Forecasts and Valuation 2018A 2019A 2020F 2021F FY Dec (US\$m) 9,991 14,362 Revenue 20,612 20,343 EBITDA 110 61.9 90.9 106 Pre-tax Profit 873 101 58.2 106 Net Profit 93.9 99.8 54.2 81.2 Net Pft (Pre Ex.) 93.9 99.8 54.2 81.2 Net Pft Gth (Pre-ex) (%) 10 5 6.4 (45.8)498 EPS (S cts) 15.0 15.9 8.64 12.9 EPS Pre Ex. (S cts) 15.0 15.9 8.64 12.9 EPS Gth Pre Ex (%) 11 6 (46)50 Diluted EPS (S cts) 15.0 15.9 8.64 12.9 Net DPS (S cts) 4.52 4.78 2.59 3.88 BV Per Share (S cts) 123 133 139 148 PE (X) 5.7 5.4 10.0 6.6 PE Pre Ex. (X) 5.7 5.4 10.0 6.6 P/Cash Flow (X) 3.7 9.6 6.9 38.4 EV/EBITDA (X) 1.7 1.5 1.4 0.6 Net Div Yield (%) 5.3 5.6 3.0 45 P/Book Value (X) 07 0.6 06 06 Net Debt/Equity (X) CASH CASH CASH CASH ROAE (%) 12.6 12.4 6.3 9.0 Earnings Rev (%): (47) (26) Consensus EPS (S cts): 15.5 13.2 Other Broker Recs: B: 2 S: 0 H: 1

Source of all data on this page: Company, DBS Bank, Bloomberg Finance L.P.



24 Aug 2020

Deep value at 1.5x FY20 ex-cash PE

Investment Thesis

Recommend BUY with TP of S\$1.20 as the stock is trading at just 1.5x FY20 ex-cash PE with improving outlook. CAO has net cash of c. US\$400m, representing 74% of its market cap, that it can utilize to fund accretive acquisitions.

Key associate SPIA to bounce firmly in 2H20. Departing frequencies at Shanghai Pudong International Airport has picked up substantially since May and should drive higher earnings at SPIA.

Stronger volumes ahead as air travel gradually recovers: CAO should also see higher supply and trading volumes driving better gross profits in 2H20 as air travel gradually recovers.

Valuation:

TP of S\$1.20 based on 11x blended FY20/21 PE. With the worst for the aviation sector likely behind us, we value the company based on 11x (+1 SD of its mean) blended FY20/21 PE as earnings are set to recover firmly in the next 18 months. Our TP is lowered from S\$1.65 previously as we cut FY20F/21F EPS by 47%/26%.

Where we differ:

We have higher FY20F and FY21F forecasts than consensus as we have a more optimistic view on international air travel recovery. We have also not factored in any potential accretive acquisitions in our assumptions.

Key Risks to Our View:

A sustained weaker demand for international air travel would negatively impact CAO's revenue and earnings. A sharp drop in oil prices would lead to mark-to-market losses for its key associate SPIA, which would impact its contribution to CAO.

At A Glance

Issued Capital (m shrs)	860
Mkt. Cap (S\$m/US\$m)	740 / 539
Major Shareholders (%)	
China National Aviation Fuel Group Ltd	51.3
BP Investments	20.2
Free Float (%)	28.5
3m Avg. Daily Val (US\$m)	0.40
GIC Industry : Energy / Oil, Gas & Consumable Fuels	





WHAT'S NEW

Strong trading profits offset by a plunge in contribution from SPIA, which is already seeing a rebound in traffic

Credible interim results. Total revenue fell 44.5% y-o-y to US\$5.4bn on a 22% y-o-y decline in overall volume to 5.49m tonnes. Despite jet fuel volumes falling by 30% y-o-y, gross profit fell by a slower 20% y-o-y to US\$22.9m as better trading profits helped to offset some of the lower supply volumes due to COVID-19. EBIT rose 6% y-o-y to US\$21.8m as there was a reversal of expected credit loss provision of US\$1m compared to an impairment provision of US\$6.2m in 1H19, which was due to lower receivables at end-June 2020.

Contribution from **Shanghai Pudong International Airport Aviation Fuel Supply Co.**, (SPIA) plunged by 94% y-o-y to US\$2.1m due to lower volumes and lower oil prices caused by the COVID-19 outbreak. As a result, net profit for the year fell by 57% y-o-y to US\$23.6m.

CAO's 1H20 results at a glance

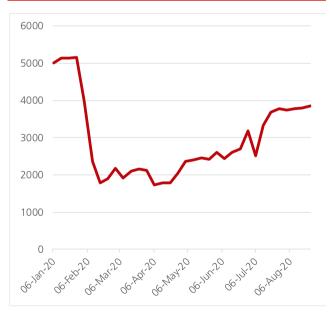
US\$m	1H19	1H20	% Chg y-o-y
Revenue	9683.3	5373.4	-45%
Cost of Sales	(9654.6)	(5350.5)	-45%
Gross Profit	28.7	22.9	-20%
Other op. income	4.2	3.3	-21%
Admin Expenses	(5.9)	(5.0)	-15%
Other Op. Expenses	(6.6)	0.6	-109%
Operating Profit	20.5	21.8	6%
Finance Costs	(1.2)	(0.5)	-59%
Associates	38.3	3.9	-90%
Pretax Profit	57.6	25.2	-56%
Тах	(2.8)	(1.6)	-41%
PAT	54.8	23.6	-57%

Source: Company, DBS Bank Estimates

Banking on a recovery at SPIA in 2H20. Profit contribution from SPIA made up 59-76% of CAO's total net profit from FY15- FY19 but accounted for just 9% of its profit in the first half of 2020. Besides lower volumes, the plunge in contribution from SPIA is also likely due to marked-to-market losses on lower fuel prices.

We believe that SPIA will see a rebound in its profit contribution to CAO in the second half of 2020 as the number of weekly departing frequencies averaged less than 2,000 from mid-February to end-April but has now rebounded to c. 3,800 in August, which is about 20% off its pre-COVID-19 levels. Additionally, the mark-to-market losses that SPIA incurred in the first half of 2020 are unlikely to recur unless jet fuel prices plunge even further. Our house view for oil price is that it will gradually firm up as demand rebounds in line with the easing of social distancing measures globally, and as supply remains disciplined.

Pudong Int'l Airport – Weekly departing frequencies



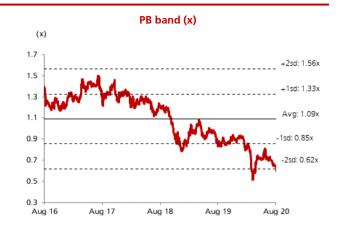
Source: CAPA, DBS Bank Estimates



Historical PE and PB band



Source: Bloomberg Finance L.P., DBS estimates



Source: Bloomberg Finance L.P., DBS estimates



Key Assumptions

FY Dec	2017A	2018A	2019A	2020F	2021F
Middle Distillates Volumes	19.8	18.2	22.3	16.7	19.2
Other Oil Product	16.1	14.3	14.7	11.0	12.7
Implied Average Middle	65.2	85.6	82.5	48.3	60.4
Gross Profit per Tonne	1.08	1.54	1.58	1.74	1.65
Contribution from	71.5	72.1	65.5	25.0	50.5
Segmental Breakdown					
FY Dec	2017A	2018A	2019A	2020F	2021F
Revenues (US\$m)					
Middle distillates	10,233	12,362	13,594	6,397	9,195
Other oil products	6,034	8,250	6,749	3,595	5,167
Total	16,268	20,612	20,343	9,991	14,362

Income Statement (US\$m)

FY Dec	2017A	2018A	2019A	2020F	2021F
Revenue	16,268	20,612	20,343	9,991	14,362
Cost of Goods Sold	(16,229)	(20,562)	(20,285)	(9,943)	(14,310)
Gross Profit	38.7	50.0	58.5	48.2	52.7
Other Opng (Exp)/Inc	(15.7)	(16.9)	(14.8)	(12.2)	(13.2)
Operating Profit	23.1	33.1	43.7	36.0	39.5
Other Non Opg (Exp)/Inc	0.0	0.0	0.0	0.0	0.0
Associates & JV Inc	71.5	72.1	65.5	25.0	50.5
Net Interest (Exp)/Inc	(2.8)	(4.6)	(2.8)	(2.8)	(2.8)
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0	0.0
Pre-tax Profit	91.8	101	106	58.2	87.3
Тах	(6.9)	(6.7)	(6.6)	(4.1)	(6.1)
Minority Interest	0.0	0.0	0.0	0.0	0.0
Preference Dividend	0.0	0.0	0.0	0.0	0.0
Net Profit	84.9	93.9	99.8	54.2	81.2
Net Profit before Except.	84.9	93.9	99.8	54.2	81.2
EBITDA	95.5	106	110	61.9	90.9
Growth					
Revenue Gth (%)	39.0	26.7	(1.3)	(50.9)	43.7
EBITDA Gth (%)	1.3	11.1	3.8	(43.8)	46.9
Opg Profit Gth (%)	(13.8)	43.4	32.0	(17.6)	9.8
Net Profit Gth (Pre-ex) (%)	(4.5)	10.5	6.4	(45.8)	49.8
Margins & Ratio					
Gross Margins (%)	0.2	0.2	0.3	0.5	0.4
Opg Profit Margin (%)	0.1	0.2	0.2	0.4	0.3
Net Profit Margin (%)	0.5	0.5	0.5	0.5	0.6
ROAE (%)	12.4	12.6	12.4	6.3	9.0
ROA (%)	5.2	5.3	5.7	3.2	5.1
ROCE (%)	2.7	3.8	5.0	3.8	4.0
Div Payout Ratio (%)	34.1	30.2	30.0	30.0	30.0
Net Interest Cover (x)	8.3	7.1	15.9	13.1	14.4
Source: Company DBS Bank					

Source: Company, DBS Bank



FY Dec	2017A	2018A	2019A	2020F	2021F
Net Fixed Assets	5.19	5.25	4.91	4.81	4.72
Invts in Associates & JVs	321	311	362	368	376
Other LT Assets	7.53	6.17	25.4	25.1	24.9
Cash & ST Invts	300	358	379	459	491
Inventory	210	111	58.7	28.8	41.4
Debtors	1,066	862	894	439	631
Other Current Assets	0.0	0.0	145	145	145
Total Assets	1,910	1,653	1,868	1,470	1,714
ST Debt	120	0.0	0.0	0.0	0.0
Creditor	1,060	875	860	421	607
Other Current Liab	0.95	0.83	158	160	162
LT Debt	0.0	0.0	3.92	3.92	3.92
Other LT Liabilities	7.92	8.05	11.7	11.7	11.7
Shareholder's Equity	721	769	835	873	930
Minority Interests	0.0	0.0	0.0	0.0	0.0
Total Cap. & Liab.	1,910	1,653	1,868	1,470	1,714
Non-Cash Wkg. Capital	215	96.6	79.5	31.1	48.6
Net Cash/(Debt)	180	358	375	456	487
Debtors Turn (avg days)	18.6	17.1	15.8	24.3	13.6
Creditors Turn (avg days)	18.5	17.2	15.6	23.5	13.1
Inventory Turn (avg days)	4.3	2.8	1.5	1.6	0.9
Asset Turnover (x)	10.0	11.6	11.6	6.0	9.0
Current Ratio (x)	1.3	1.5	1.5	1.8	1.7
Quick Ratio (x)	1.2	1.4	1.3	1.5	1.5
Net Debt/Equity (X)	CASH	CASH	CASH	CASH	CASH
Net Debt/Equity ex MI (X)	CASH	CASH	CASH	CASH	CASH
Capex to Debt (%)	0.4	N/A	14.7	14.7	14.7
Z-Score (X)	12.3	14.0	12.3	12.4	12.2
Source: Company, DBS Bank					

Cash Flow Statement (US\$m)

FY Dec	2017A	2018A	2019A	2020F	2021F
FIDEC	2017A	20164	2019A	20201	20215
Pre-Tax Profit	91.8	101	106	58.2	87.3
Dep. & Amort.	0.94	0.94	11.6	0.94	0.94
Tax Paid	(0.7)	(0.7)	(0.8)	(2.1)	(4.1)
Assoc. & JV Inc/(loss)	(71.5)	(72.1)	(65.5)	(25.0)	(50.5)
Chg in Wkg.Cap.	(46.1)	118	16.0	46.4	(19.6)
Other Operating CF	(1.7)	(0.4)	(11.4)	0.0	0.0
Net Operating CF	(27.2)	146	56.3	78.5	14.0
Capital Exp.(net)	(0.4)	(1.1)	(0.6)	(0.6)	(0.6)
Other Invts.(net)	0.0	(7.6)	0.0	0.0	0.0
Invts in Assoc. & JV	0.0	0.0	0.0	0.0	0.0
Div from Assoc & JV	45.5	67.4	3.62	19.0	42.8
Other Investing CF	3.60	4.58	0.0	0.0	0.0
Net Investing CF	48.7	63.2	3.05	18.4	42.2
Div Paid	(27.7)	(29.2)	(28.5)	(16.3)	(24.3)
Chg in Gross Debt	20.0	(120)	(10.7)	0.0	0.0
Capital Issues	0.0	0.0	0.0	0.0	0.0
Other Financing CF	(1.6)	(3.2)	0.0	0.0	0.0
Net Financing CF	(9.3)	(152)	(39.2)	(16.3)	(24.3)
Currency Adjustments	0.62	0.24	0.90	0.0	0.0
Chg in Cash	12.8	57.7	21.1	80.7	31.9
Opg CFPS (S cts)	3.00	4.51	6.43	5.12	5.36
Free CFPS (S cts)	(4.4)	23.2	8.89	12.4	2.14

Source: Company, DBS Bank







S.No.	Date of Report	Closing Price	12-mth Target Price	Rating
1:	26 Feb 20	1.16	1.65	BUY

Source: DBS Bank Analyst: Paul YONG, CFA



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*Share price appreciation + dividends

Completed Date: 24 Aug 2020 19:02:27 (SGT) Dissemination Date: 24 Aug 2020 19:27:46 (SGT)

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