Singapore Company Update

CapitaLand Mall Trust

Bloomberg: CT SP | Reuters: CMLT.SI

Refer to important disclosures at the end of this report

DBS Group Research . Equity

BUY

Last Traded Price (8 Sep 2020): \$\$1.97 (STI: 2,504.76) Price Target 12-mth: \$\$2.40 (22% upside)

Analyst

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What's New

- Improving portfolio metrics not priced in as CMT is poised to surprise on the upside.
- Portfolio of dominant retail malls to lead recovery; centrally located malls will benefit as more workers return to offices
- Attractive P/NAV of 1.0x; yield gap differential to peers too wide to ignore
- Maintain BUY, TP S\$2.40



Forecasts and Valuation				
FY Dec (S\$m)	2019A	2020F	2021F	2022F
Gross Revenue	772	776	801	804
Net Property Inc	558	505	560	567
Total Return	715	402	460	465
Distribution Inc	462	405	464	469
EPU (S cts)	13.1	10.9	12.5	12.6
EPU Gth (%)	(1)	(17)	14	1
DPU (S cts)	12.0	9.87	12.1	12.2
DPU Gth (%)	4	(18)	22	1
NAV per shr (S cts)	211	212	212	212
PE (X)	14.9	17.9	15.6	15.5
Distribution Yield (%)	6.1	5.1	6.2	6.2
P/NAV (x)	0.9	0.9	0.9	0.9
Aggregate Leverage (%)	32.0	31.0	31.0	31.0
ROAE (%)	6.3	5.2	5.9	5.9
Distn. Inc Chng (%):		0	0	0
Consensus DPU (S cts):		8.90	11.8	12.1
Other Broker Recs:		B: 12	S: 0	H: 6

Source of all data on this page: Company, DBS Bank, Bloomberg Finance L.P.

9 Sep 2020



Brain Box

(Our NEW Pilot Research Platform) is available to Institutional Investors on Demand. Please contact your DBSV Institutional Sales contact for a demonstration.

The dragon awakens

Investment Thesis

Merger benefits not priced in. CMT trades at attractive valuations at close to 1.0x P/NAV and an implied EV/GFA of S\$1,864, a good discount below recent transactions. With forward yields of >6%, beyond 1 standard deviation of its mean, the risk-reward ratio is attractive. The proposed merger with CapitaLand Commercial Trust (CCT) will drive improved diversification and scale which have yet to be priced in.

Portfolio metrics on an upswing. Shopper traffic is on an uptrend towards pre-COVID levels. Traffic at central malls to accelerate as workers gradually return to offices, providing the next re-rating catalyst.

Widening yield disparity with retail peers too large to ignore. CMT now trades at a 120-bp yield premium to retail peers, more than 1 standard deviation compared to an average 20-bp premium differential.

Valuation:

BUY, TP \$\$2.40. Our discounted cash flow valuation factors in a (i) 2.0 risk free rate, (ii) 0.8 beta, (iii) 6.24% WACC and (iv) terminal growth of 2.0% to derive a target price of \$\$2.40.

Where we differ:

Interest rotating to central malls. While investors have generally focused on the suburban malls leading the retail recovery, we believe that the next re-rating catalyst will be centrally located malls in the CBD which will see a rebound in operational metrics when office workers return.

Key Risks to Our View:

Downside risk to portfolio metrics. A worse-than-expected slowdown in consumer sentiment and consumption outlook may result in lower reversionary potential and a drop in occupancy as COVID-19 challenges persist. We are expecting occupancy to decline by 5ppts across CMT's portfolio and 5% negative rental reversions for FY20.

At A Glance

Issued Capital (m shrs)	3,690
Mkt. Cap (S\$m/US\$m)	7,270 / 5,321
Major Shareholders (%)	
CapitaLand Ltd	28.5
Blackrock Inc	5.9
Free Float (%)	60.8
3m Avg. Daily Val (US\$m)	22.8
GIC Industry : Real Estate / Equity Real Estate Investment	(RFITs)









WHAT'S NEW

Time for a relook

Relative underperformance an opportunity for investors to accumulate. CapitaLand Mall Trust (CMT)'s share price weakness YTD, lagging both the large cap S-REITs and pureplay suburban retail peers, is noteworthy. Since the start of the year, CMT is now down about 20%, while the top 10 S-REITs by market cap are now on average back to the prices at the beginning of the year.

While investors may attribute this underperformance to the extended timeline of its proposed merger with CapitaLand Commercial Trust (CCT), with the proposed merger expected to complete by Nov 2020, we see this overhang dissipating over time. Post proposed merger with CCT, the combined entity, CapitaLand Integrated Commercial Trust (CICT), will be Singapore's largest S-REIT with a potential market capitalisation of S\$12.7bn. Given its significant scale in terms of AUM and market capitalisation, we believe that CICT will continue to remain one of the key S-REITs to invest in.

How does price performance compare?

In terms of absolute price performance, CMT has underperformed the pure play retail S-REITs and large cap peers by 17% and 20% respectively. The stock is trading close to the diversified S-REIT peers (Suntec REIT and Mapletree Commercial Trust (MCT)), which we believe investors will be comparing against post the proposed merger.

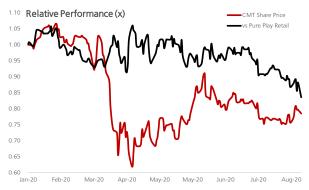
We believe that this underperformance is unwarranted given its diversified portfolio coupled with dominant properties in the respective submarkets of office and retail in Singapore. Over time, we expect CICT to reclaim its premium over peers as it restarts its growth engines post the COVID-19 pandemic to deliver higher distributions to unitholders.

CMT relative to top 10 S-REITs (by market cap)



Source: Bloomberg Finance L.P., DBS Bank

CMT relative to pure play retail



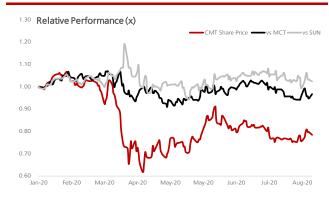
Source: Bloomberg Finance L.P., DBS Bank

CMT vs diversified S-REITs



Source: Bloomberg Finance L.P., DBS Bank

CMT vs MCT vs SUN



Source: Bloomberg Finance L.P., DBS Bank



Value at current prices

Attractive entry points. As a retail REIT, we believe that CMT trades at an attractive P/NAV of 1.0x, which is close to 25% below its pure play suburban retail peer which is trading at 1.25x P/NAV.

Widening yield gap between CMT and its peers. CMT trades at an average 0.2% yield discount to its retail peers based on 5-year historical figures. This yield differential has widened to above 1.2%, which is beyond the +1 standard deviation level since Jun 2019. We think that the present yield differential gap is too wide to be ignored and puts CMT at a better value at its current trading price.

As the worst looks to be over, we urge investors to look beyond the near-term weakness to ride on CMT's operational recovery. We anticipate DPU to recover 22% y-o-y to 12.1 Scts in FY21, with potential upside post consolidation with CCT.

What's next to look out for?

CMT's suburban malls continue to see improving traffic.

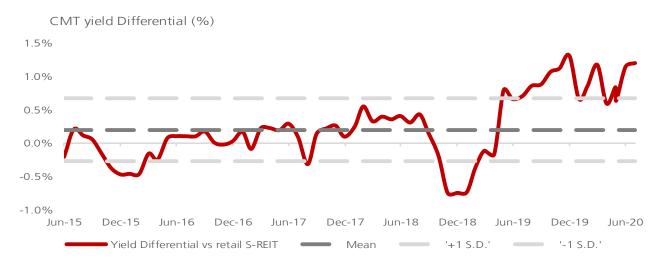
CMT's suburban retail malls are dominant given their location near/on-top of transportation nodes which have been prime beneficiaries in the recent weeks. These malls contribute c. 52% of total revenues. This is evidenced in the strong rebound in traffic to c.82% and c.73% of pre-COVID levels for IMM and Plaza Singapura/The Atrium, which is a positive sign that its retailers are likely to see a turn around in performance in the coming months.

In the coming months, we anticipate a further broadening of the recovery to its other more centrally located malls like Raffles City Shopping Centre and Plaza Singapura. Though these malls are dependent on office workers returning to work, with a gradual relaxation of the current work-fromhome advisory, we believe that overall portfolio metrics will likely remain on an uptrend.

Trades within the "essential service" sector. We estimate that approximately 43% of retail tenants are within the food & beverage and beauty & health trade segments which we think will lead the recovery curve, as consumers head back to the malls for their meals and shopping activities. Even department stores (c.24% of revenues) are seeing fairly brisk sales in recent weeks given the combined marketing efforts between CMT and retailers to drive consumer spending.

Slower rebound in Clarke Quay, which we consider a higher risk asset within CMT's portfolio due to a large exposure to entertainment tenants, will likely remain quiet until phase 3 of post-Circuit Breaker when entertainment tenants will be allowed to resume operations. While more assistance is needed in the near term, overall revenue contribution is estimated to be <11% for the property and will be further diluted over time, post the proposed merger with CCT.

Yield differential of CMT with retail peers has widened beyond +1 standard deviation

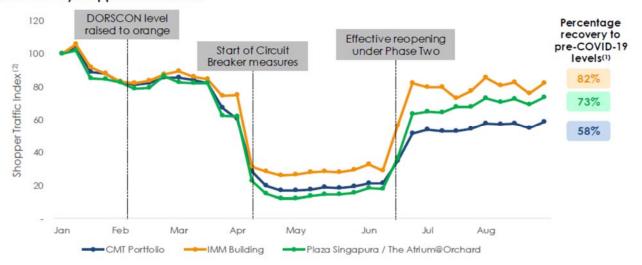


Source: Bloomberg Finance L.P., DBS Bank



Shopper statistics on an uptrend

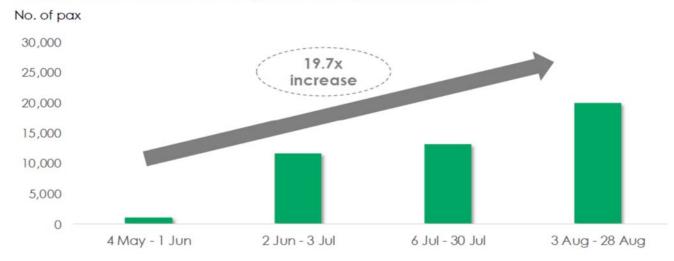
2020 weekly shopper traffic index



Source: company, DBS Bank

Close to 24% of office workers returning to office

Post-Circuit Breaker returning tenants' count for offices



Source: company, DBS Bank



Recapturing its premium over time. At the current price, CMT trades at 0.95x P/NAV and prospective yields of 5.7% (based on proforma estimates). This is at a discount to MCT which is at 1.15x P/NAV with prospective yield of 5.0%, a level which we see compressing over time.

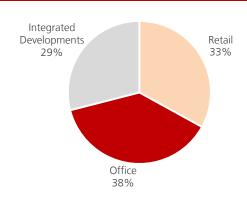
Given its scale and centrally located portfolio and its AUM split between retail (33%), integrated developments (29%) and office (38%), we believe that CICT will over time, trade at a premium to its diversified peers, and closer to Mapletree Commercial Trust (MCT), which we see as having the most similar metrics and exposure. In addition, given its market cap and CICT's more diversified tenant and earnings base, we believe that the REIT deserves to trade at a premium over time.

CICT vs MCT exposure

MCT Exposure (S\$8.9bn AUM)

Business Park 36% Office 27%

CICT Exposure (S\$22bn AUM)



Source: Bloomberg Finance L.P., DBS Bank

Source: Bloomberg Finance L.P., DBS Bank

Selected Peer Comparison

_	Price	Rec	Target Price	Mkt Cap	Yield (FY19/20)	Yield (FY20/21)	Yield (FY21/22)	Yield (FY22/23)	P/NAV
Office									
CCT	1.69	BUY	1.95	6,400	5.3%	4.5%	5.0%	5.5%	0.90
KREIT	1.08	BUY	1.35	3,631	5.2%	5.2%	5.6%	5.8%	0.80
МСТ	1.99	BUY	2.25	6,551	4.0%	4.6%	5.0%	5.0%	1.15
Suntec	1.44	BUY	1.81	3,886	6.9%	5.1%	6.5%	7.0%	0.68
OUECT	0.39	BUY	0.50	2,027	8.8%	6.9%	7.2%	8.0%	0.60
					5.5%	5.0%	5.6%	5.9%	0.89
Retail									
CMT	1.98	BUY	2.40	7,073	6.2%	5.1%	6.3%	6.3%	0.95
LREIT	0.65	BUY	0.85	749	7.6%	7.6%	8.2%	8.3%	0.78
SPH REIT	0.89	HOLD	0.80	2,372	6.5%	5.0%	6.8%	6.8%	1.10
SGREIT	0.455	HOLD	0.50	975	10.1%	8.3%	9.0%	10.0%	0.55
					6.3%	5.3%	6.5%	6.6%	0.95
S-REIT					6.2%	5.4%	6.3%	6.7%	1.08

Source: Bloomberg Finance L.P., DBS Bank





Income Statement (S\$m)

FY Dec	2018A	2019A	2020F	2021F	2022F
Gross revenue	698	772	776	801	804
Property expenses	(204)	(214)	(271)	(241)	(238)
Net Property Income	494	558	505	560	567
Other Operating expenses	(48.6)	(54.2)	(56.7)	(58.1)	(57.4)
Other Non Opg (Exp)/Inc	(9.0)	0.0	0.0	0.0	0.0
Associates & JV Inc	129	89.2	65.3	68.7	70.0
Net Interest (Exp)/Inc	(87.5)	(111)	(112)	(111)	(114)
Exceptional Gain/(Loss)	0.14	0.0	0.0	0.0	0.0
Net Income	478	482	402	460	465
Tax	0.39	0.0	0.0	0.0	0.0
Minority Interest	0.0	0.0	0.0	0.0	0.0
Preference Dividend	0.0	0.0	0.0	0.0	0.0
Net Income After Tax	478	482	402	460	465
Total Return	677	715	402	460	465
Non-tax deductible Items	(48.6)	3.93	2.85	3.97	4.00
Net Inc available for Dist.	429	462	405	464	469
Growth & Ratio					
Revenue Gth (%)	2.2	10.7	0.6	3.2	0.4
N Property Inc Gth (%)	3.2	13.1	(9.5)	10.8	1.2
Net Inc Gth (%)	18.0	0.8	(16.6)	14.5	1.1
Dist. Payout Ratio (%)	95.6	96.0	90.0	96.0	96.0
Net Prop Inc Margins (%)	70.8	72.3	65.1	69.9	70.4
Net Income Margins (%)	68.5	62.4	51.8	57.4	57.8
Dist to revenue (%)	61.6	59.8	52.1	57.9	58.3
Managers & Trustee's fees	7.0	7.0	7.3	7.2	7.1
ROAE (%)	6.7	6.3	5.2	5.9	5.9
ROA (%)	4.3	4.1	3.4	3.8	3.9
ROCE (%)	4.1	4.4	3.9	4.3	4.4
Int. Cover (x)	5.1	4.5	4.0	4.5	4.5

Source: Company, DBS Bank





Quarterly	y / Interim I	ncome Stater	nent (S\$m)
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FY Dec	2Q2019	3Q2019	4Q2019	1Q2020	2Q2020	
Gross revenue	190	201	203	204	114	
Property expenses	(56.4)	(56.9)	(62.6)	(56.0)	(46.0)	
Net Property Income	133	144	141	148	68.1	
Other Operating expenses	(13.3)	(14.0)	(13.7)	(13.8)	(10.4)	
Other Non Opg (Exp)/Inc	0.0	(17.6)	0.0	4.82	0.0	
Associates & JV Inc	129	89	65	69	70	
Net Interest (Exp)/Inc	(28.2)	(28.1)	(28.9)	(28.1)	(27.9)	
Exceptional Gain/(Loss)	0.0	0.0	0.0	0.0	0.0	
Net Income	108	106	126	125	(11.8)	
-ax	0.0	0.0	0.0	0.0	0.0	
Minority Interest	0.0	0.0	0.0	0.0	0.0	
let Income after Tax	108	106	126	125	(11.8)	
otal Return	228	106	239	125	(291)	
lon-tax deductible Items	1.92	(4.0)	(6.1)	(15.3)	19.8	
let Inc available for Dist.	108	126	107	106	54.9	
Growth & Ratio						
Revenue Gth (%)	(2)	6	1	0	(44)	
N Property Inc Gth (%)	(5)	8	(2)	5	(54)	
let Inc Gth (%)	(13)	(1)	18	(1)	(109)	
let Prop Inc Margin (%)	70.3	71.7	69.2	72.6	59.6	
Pist. Payout Ratio (%)	100.0	89.8	107.2	29.8	142.2	
Balance Sheet (S\$m)						
Y Dec	2018A	2019A	2020F	2021F	2022F	
ovestment Dranarties			10.426			
nvestment Properties Other LT Assets	9,411 1,715	10,416 1,087	10,426 1,087	10,436 1,087	10,446 1,087	
Cash & ST Invts	349	202	387	415	433	
nventory	0.0	0.0	0.0	0.0	0.0	
Debtors	27.5	26.4	36.7	37.9	38.0	
Other Current Assets	0.0	0.0	0.0	0.0	0.0	
otal Assets	11,502	11,732	11,937	11,976	12,004	
	11,502	11,732	11,337	11,370	12,004	
T Debt	529	260	260	260	260	
Creditor	199	167	388	401	402	
Other Current Liab	99.9	68.1	2.54	2.54	2.54	
.T Debt	3,099	3,301	3,311	3,321	3,331	
Other LT Liabilities	145	169	169	169	169	
Jnit holders' funds	7,429	7,767	7,807	7,823	7,840	
Minority Interests	0.0	0.0	0.0	0.0	0.0	
otal Funds & Liabilities	11,502	11,732	11,937	11,976	12,004	
Jon-Cash Wkg. Capital	(272)	(209)	(354)	(365)	(367)	
Net Cash/(Debt)	(3,279)	(3,359)	(3,184)	(3,166)	(3,158)	
Ratio	(3,473)	(2,2)	(5,104)	(5,100)	(۵۲۱,۵)	Gearing yet to incorporate
Current Ratio (x)	0.5	0.5	0.7	0.7	0.7	consolidation
Quick Ratio (x)	0.5	0.5	0.7	0.7	0.7	
Aggregate Leverage (%)	32.6	32.0	31.0	31.0	31.0	
7 Score (V)	52.0	52.0	J1.0	J1.0	J1.0	

Source: Company, DBS Bank

5.0

5.0

4.9

4.9

4.9

Z-Score (X)

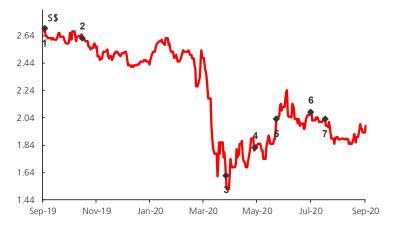




Cash Flow Statement (S\$m)

FY Dec	2018A	2019A	2020F	2021F	2022F
Pre-Tax Income	478	715	402	460	465
Dep. & Amort.	0.0	1.73	0.0	0.0	0.0
Tax Paid	0.0	0.0	(0.2)	0.0	0.0
Associates &JV Inc/(Loss)	(129)	(89.2)	(65.3)	(68.7)	(70.0)
Chg in Wkg.Cap.	19.4	5.79	146	11.3	1.39
Other Operating CF	87.9	(122)	0.0	0.0	0.0
Net Operating CF	456	512	482	403	396
Net Invt in Properties	(316)	0.0	(10.0)	(10.0)	(10.0)
Other Invts (net)	0.0	(1.0)	0.0	0.0	0.0
Invts in Assoc. & JV	0.0	(126)	0.0	0.0	0.0
Div from Assoc. & JVs	81.0	77.0	65.3	68.7	70.0
Other Investing CF	0.26	(8.4)	0.0	0.0	0.0
Net Investing CF	(235)	(58.2)	55.3	58.7	60.0
Distribution Paid	(456)	(384)	(364)	(445)	(450)
Chg in Gross Debt	(114)	(212)	10.0	10.0	10.0
New units issued	272	0.0	1.83	1.89	1.90
Other Financing CF	(97.1)	(3.7)	0.0	0.0	0.0
Net Financing CF	(395)	(600)	(352)	(434)	(438)
Currency Adjustments	0.0	0.0	0.0	0.0	0.0
Chg in Cash	(174)	(146)	185	27.8	18.1
Operating CFPS (S cts)	12.1	13.7	9.12	10.6	10.7
Free CFPS (S cts)	3.86	13.9	12.8	10.6	10.5
Source: Company, DBS Bank					

Target Price & Ratings History



S.No.	Date of Report	Closing Price	Target Price	Rating
1:	09 Sep 19	2.69	2.95	BUY
2:	22 Oct 19	2.62	2.95	BUY
3:	02 Apr 20	1.62	1.75	HOLD
4:	05 May 20	1.82	1.75	HOLD
5:	29 May 20	2.03	2.15	BUY
6:	07 Jul 20	2.08	2.40	BUY
7:	23 Jul 20	2.03	2.40	BUY

Note: Share price and Target price are adjusted for corporate actions.

Source: DBS Bank Analyst: Derek TAN

Singapore Research Team



DBS Bank recommendations are based on an Absolute Total Return* Rating system, defined as follows:

STRONG BUY (>20% total return over the next 3 months, with identifiable share price catalysts within this time frame)

BUY (>15% total return over the next 12 months for small caps, >10% for large caps)

HOLD (-10% to +15% total return over the next 12 months for small caps, -10% to +10% for large caps)

FULLY VALUED (negative total return, i.e., > -10% over the next 12 months)

SELL (negative total return of > -20% over the next 3 months, with identifiable share price catalysts within this time frame)

*Share price appreciation + dividends

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