## China / Hong Kong Industry Focus

# **China Property Weekly Digest**

(Issue No. 468)

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DBS Group Research. Equity

8 Nov 2023

## Starting Nov on a soft note

- Average weekly GFA sold in 27 cities we track fell 16.3% w-o-w for the week ended 5 Nov, representing a 8.8% y-o-y MTD decline vs. the same period in Nov-22
- No. of new units launched in 11 key Tier 1 and 2 cities dropped 77% w-o-w, and average weekly level fell 70% compared to the average in Oct-23; average sell-through rate declined by 8.5ppts to 44.7%
- Average short-selling interest fell 1ppts to 12% last week; average southbound interest rose 0.2bps to 12.07%

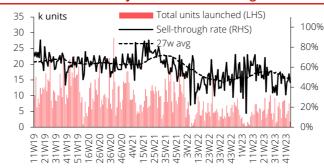
#### Weekly sales performance (Oct 30 - Nov 5)

Project launches in key Tier 1/2 cities

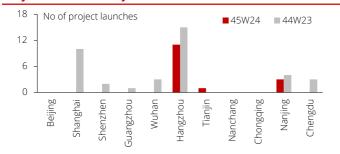
|                          | w-o-w   | _       | MTD vs same<br>period Oct-22 |
|--------------------------|---------|---------|------------------------------|
| Avg weekly GFA sold      | ↓ 16.3% | ↓ 11.3% | ↓ 8.8%                       |
| Inventory (no. of weeks) | ↑ 1.5   |         |                              |

|              | YTD vs same |             |
|--------------|-------------|-------------|
|              | period 2022 | YTD vs 2022 |
| YTD GFA sold | ↓ 7.9%      | ↓ 7.2%      |

#### New launches in 10 major cities and sell-through rate



#### Average short selling interest as % of trading volume





#### Source: CREIS, Fang.com, Bloomberg Finance L.P., Thomson Reuters, DBS Bank (Hong Kong) Limited ("DBS HK")

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#### **Inventory in key cities**



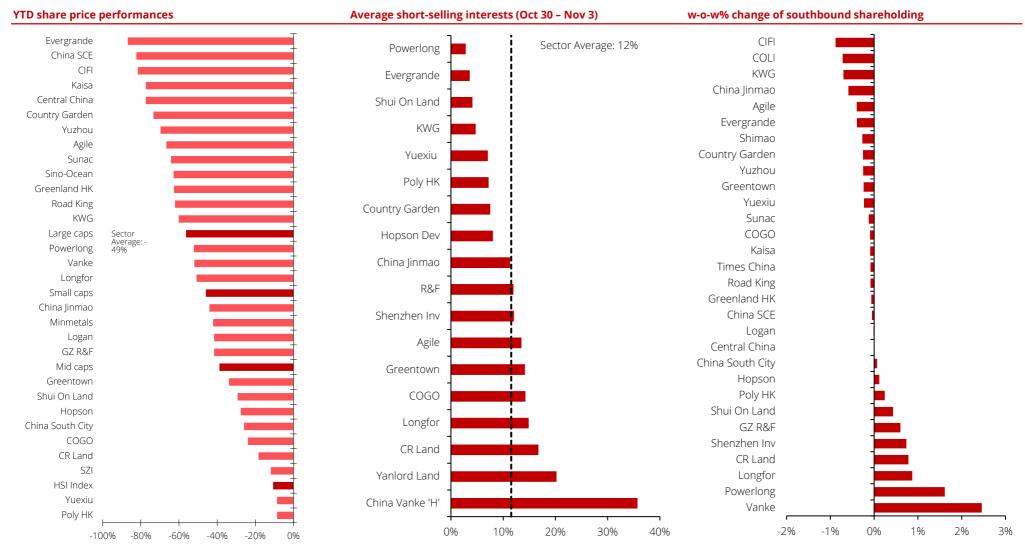
#### **Overall southbound shareholding in CCASS**





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Source: Bloomberg Finance L.P., Thomson Reuters, DBS Bank (Hong Kong) Limited ("DBS HK")

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#### Valuation comparison

| Company Name<br><u>Large cap</u><br>China Overseas* | Code<br>688 HK    | 7-Nov<br>Price<br>HK\$ | Mkt 1<br>Cap<br>US\$bn | 3-mth<br>daily<br>trading<br>value I<br>US\$m | Recom :    | 12-m<br>target<br>HK\$ | EPS , 23F %          | gth<br>24F<br>% | PE<br>23F<br>x    | PE<br>24F<br>X<br>5.9 | Yield<br>23F<br>% | Yield<br>24F<br>% | ROE<br>23F<br>%   | ROE<br>24F<br>%   | Net<br>Gearing<br>FY22<br>% | P/Bk<br>23F<br>x | P/Bk<br>24F<br>x  |              | Disc/<br>(Prem)<br>to NAV<br>% |
|---|-------------------|------------------------|------------------------|---|------------|------------------------|----------------------|-----------------|-------------------|-----------------------|-------------------|-------------------|-------------------|-------------------|-----------------------------|------------------|-------------------|--------------|--------------------------------|
| CR Land*  | 1109 HK           | 29.55                  | 26.9                   | 35.7  | BUY        | 44.80                  | 3                    | 6               | 7.1               | 6.7                   | 5.2               | 5.5               | 10.6              | 10.4              | 39.5                        | 0.4              | 0.4               | 58.9         | 49.9                           |
| China Vanke 'H'*                                    | 2202 HK           | 8.08                   | 18.2                   | 23.5  | BUY        | 12.60                  | (9)                  | (5)             | 4.9               | 5.1                   | 7.2               | 6.9               | 7.3               | 6.6               | 44.1                        | 0.3              | 0.3               | 22.1         | 63.4                           |
| Country Garden*                                     | 2007 HK           | 0.74                   | 2.6                    | 66.6  | SELL       | 0.55                   | (400)                | n.a.            | n.a.              | n.a.                  | 0.0               | 0.0               | (31.9)            | (4.8)             | 53.3                        | 0.1              | 0.1               | 13.2         | 94.4                           |
| Longfor*  | 960 HK            | 12.12                  | 10.2                   | 38.1  | BUY        | 27.82                  | (5)                  | 1               | 3.2               | 3.2                   | 9.4               | 9.4               | 14.3              | 13.1              | 65.9                        | 0.4              | 0.4               | 57.5         | 78.9                           |
| Average   |                   |                        |                        |   |            |                        | (3.5)                | 0.6             | 5.0               | 5.0                   | 7.3               | 7.3               | 10.7              | 10.0              | 49.8                        | 0.5              | 0.5               | 46.2         | 64.1                           |
| Mid cap   | 047.111           | 0.05                   | 4.6                    | 4.4   | 11015      | 2.00                   | 22                   | (2)             | 4.7               | 4.0                   | 0.0               | 0.0               | 2.6               | 4.0               | 60.2                        | 0.2              | 0.0               | 0.0          | 00.4                           |
| China Jinmao Hldgs*                                 | 817 HK<br>1030 HK | 0.95<br>1.33           | 1.6                    | 4.4<br>7.8                                    | HOLD<br>NR | 3.00                   | 22                   | (2)<br>10       | 4.7<br>4.1        | 4.8<br>3.7            | 9.2<br>0.0        | 8.9<br>0.0        | 3.6               | 4.0               | 69.2                        | 0.2              | 0.2               | 9.0          | 89.4                           |
| Seazen  |                   |                        | 1.2                    |   |            | n.a.                   | 604                  |                 |                   |                       |                   |                   | 4.9               | 4.8               | 59.1                        | 0.2              | 0.2               | n.a.         | n.a.                           |
| Shenzhen Inv  | 604 HK            | 1.17                   | 1.3                    | 0.4   | NR         | n.a.                   | 39                   | 14              | 3.6               | 3.2                   | 11.1              | 12.0              | 6.9               | 7.9               | 77.8                        | 0.2              | 0.2               | n.a.         | n.a.                           |
| Yuexiu Property*  Average                           | 123 HK            | 7.92                   | 4.1                    | 9.3   | BUY        | 11.60                  | (22)<br><b>127.7</b> | 3<br><b>5.3</b> | 6.9<br><b>3.9</b> | 6.7<br><b>3.8</b>     | 5.7<br><b>5.2</b> | 5.9<br><b>5.4</b> | 7.4<br><b>6.4</b> | 7.2<br><b>6.5</b> | 62.7<br><b>70.1</b>         | 0.5              | 0.5<br><b>0.2</b> | 32.9         | 75.9<br><b>86.5</b>            |
|   |                   |                        |                        |   |            |                        | 127.7                | ٥.٥             | 3.3               | 3.0                   | 3.2               | 3.4               | 0.4               | 0.5               | 70.1                        | 0.2              | 0.2               |              | 80.5                           |
| Small cap<br>China Merchants Land<br>COGO*          | 978 HK<br>81 HK   | 0.33<br>2.59           | 0.2<br>1.2             | 0.1   | NR<br>BUY  | n.a.<br>3.70           | n.a.<br>(11)         | n.a.<br>(8)     | n.a.<br>3.2       | n.a.<br>3.5           | n.a.<br>7.1       | n.a.<br>6.5       | 7.4<br>8.5        | n.a.<br>7.3       | 70.0<br>72.0                | n.a.<br>0.3      | n.a.<br>0.2       | n.a.<br>16.8 | n.a.<br>84.6                   |
| Greenland   | 337 HK            | 0.29                   | 0.1                    | 0.2   | NR         | n.a.                   | n.a.                 | n.a.            | n.a.              | n.a.                  | n.a.              | n.a.              | n.a.              | n.a.              | 55.4                        | 0.1              | n.a.              | n.a.         | n.a.                           |
| Greentown   | 3900 HK           | 7.88                   | 2.6                    | 7.5   | NR         | n.a.                   | 85                   | 14              | 3.9               | 3.4                   | 7.8               | 8.8               | 12.2              | 11.9              | 83.5                        | 0.5              | 0.4               | n.a.         | n.a.                           |
| Hopson Dev  | 754 HK            | 4.33                   | 2.1                    | 0.9   | NR         | n.a.                   | n.a.                 | n.a.            | n.a.              | n.a.                  | n.a.              | n.a.              | n.a.              | n.a.              | 79.4                        | 0.2              | n.a.              | n.a.         | n.a.                           |
| Joy City  | 207 HK            | 0.24                   | 0.4                    | 0.1   | NR         | n.a.                   | n.a.                 | n.a.            | n.a.              | n.a.                  | n.a.              | n.a.              | n.a.              | n.a.              | 82.6                        | n.a.             | n.a.              | n.a.         | n.a.                           |
| LVGEM*  | 95 HK             | 0.89                   | 0.6                    | 2.0   | BUY        | 2.11                   | n.a.                 | n.a.            | n.a.              | n.a.                  | 0.0               | 0.0               | n.a.              | (6.5)             | 99.3                        | 0.2              | 0.2               | 10.2         | 91.3                           |
| Minmetals Land                                      | 230 HK            | 0.30                   | 0.1                    | 0.0   | NR         | n.a.                   | n.a.                 | n.a.            | n.a.              | n.a.                  | n.a.              | n.a.              | n.a.              | n.a.              | 94.5                        | n.a.             | n.a.              | n.a.         | n.a.                           |
| Poly (Hong Kong)                                    | 119 HK            | 1.64                   | 0.8                    | 1.0   | NR         | n.a.                   | 74                   | 7               | 3.7               | 3.5                   | 5.5               | 6.1               | 4.7               | 5.1               | 135.0                       | 0.2              | 0.2               | n.a.         | n.a.                           |
| Road King   | 1098 HK           | 1.55                   | 0.1                    | 0.1   | NR         | n.a.                   | n.a.                 | n.a.            | n.a.              | n.a.                  | n.a.              | n.a.              | n.a.              | n.a.              | 163.1                       | n.a.             | n.a.              | n.a.         | n.a.                           |
| Shui On Land  | 272 HK            | 0.71                   | 0.7                    | 0.8   | NR         | n.a.                   | n.a.                 | n.a.            | n.a.              | n.a.                  | n.a.              | n.a.              | n.a.              | n.a.              | 61.7                        | n.a.             | n.a.              | n.a.         | n.a.                           |
| Yanlord Land*^                                      | YLLG SP           | 0.59                   | 0.8                    | 0.6   | BUY        | 0.89                   | 10                   | (20)            | 2.6               | 3.3                   | 0.0               | n.a.              | 6.4               | 4.9               | 73.2                        | 0.2              | 0.2               | 3.3          | 82.2                           |
| Average#  |                   |                        |                        |   |            |                        | 39.5                 | (1.7)           | 3.4               | 3.4                   | 4.1               | 5.3               | 7.8               | 4.5               | 89.1                        | 0.2              | 0.2               |              | 86.0                           |
| Average (Overall)#                                  |                   |                        |                        |   |            |                        | 27.7                 | 2.0             | 4.2               | 4.1                   | 4.9               | 5.4               | 5.2               | 5.8               | 75.7                        | 0.3              | 0.3               |              | 79.5                           |

<sup>^</sup> Denominated in SGD for price; ~ Simple average discount to NAV; Market cap weighted average NAV = 66%; # Exclude outliners ~~Gross Gearing; ^^ FY23: FY24; FY24: FY25 Source: Thomson Reuters, \*DBS HK

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\*Share price appreciation + dividends

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